

## City Council – Action Request Form

**Date:** May 10, 2021

**To:** Mayor, Mayor Pro Tempore, and Members of the City Council

**From:** Tasha Logan Ford, Assistant City Manager  
 William Royston, Recreation & Parks Director  
 Jerry Bates, Purchasing Director

**Council Action Requested:**

Resolution Awarding Contract for the Purchase and Installation of Splashpad Equipment at Sprague Street Pool (Southeast Ward)

**Strategic Focus Area:** Livable Neighborhoods

**Strategic Objective:** Expand Open Space and Recreational Facilities

**Strategic Plan Action Item:** No

**Key Work Item:** Yes



**Summary of Information:**

Pool conversion at Sprague Street is a 2018 G.O. Bond project with a total allocation of \$600,000. Replacing the pool with new colorful splash pad with a modern style should enhance the visibility and use of this park by neighborhood families. Due to the pool at Sprague Street being converted to a splash pad the City of Winston-Salem is required to maintain the splash pad playground that is fully accessible playground.

City/County Purchasing will advertise the bidding of Sprague Street Pool Conversion in April for June award. It is more efficient to have the general contractor manage the scheduling and coordination of the splash pad equipment installation.

One cost reduction option is to purchase the splash pad equipment through a cooperative purchasing program where the City can buy direct and receive a discount. N.C.G.S. 143-129(e)(3) authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

**Committee Action:**

<b>Committee</b>	<u>Finance 5/10/2021</u>	<b>Action</b>	<u>Approval</u>
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<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>
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**Remarks:**

The total cost for the purchase of splash pad equipment would be as follows:

Splash Pad Equipment, Tax, Freight	\$244,406.95
Municipal Discount	<u>(11,030.80)</u>
Total Cost	\$233,376.87

In the past, the Recreation and Parks Department has purchased splash pad equipment separately on splash pad installations to save money and time associated with completing projects within budget and on time. Direct purchase saves us \$11,030 off market price plus the GC mark-up on equipment purchase, which would be at least 7% and as much as 15%.

The specified splash equipment is available through National Purchasing Partners, a national, formally organized, and cooperative procurement organization. Vortex International of Cornelius, NC, has been awarded a competitive bid contract #QUO-06086-R4P9Z8 through National Purchasing Partners and provides their splash pad equipment through a North Carolina certified distributor and installer.

It is recommended that a contract be awarded to Vortex International in the total amount of \$233,376.87 for the purchase and installation of splash pad equipment for Sprague Street Pool Conversion. The splash pad installation will be a two-part project with installation occurring after the site construction improvements are complete.

M/WBE comment: Vortex International is not a minority nor woman-owned businesses.  
Workplace Demographics: See Exhibit A