

City Council – Action Request Form

Date: May 10, 2021

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Tasha Logan Ford, Assistant City Manager
 Catrina Thompson, Chief of Police
 Jerry Bates, Purchasing Director

Council Action Requested:

Resolution Awarding Purchase Order for Street Smart Communications Software

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

In 2020, the City was awarded \$523,520 under the 2020 Coronavirus Emergency Supplemental Funding Program grant for Winston-Salem Police Department (WSPD). The Street Smart program was one of the listed initiatives for funding with the Bureau of Justice Assistance (BJA), through the Fiscal Year 2020 Coronavirus Emergency Supplemental Funding Program (CESF) grant presented as an Information Item at the Public Safety Committee May 11, 2020.

As part of this two-year grant, WSPD will use funds to purchase and utilize a real-time communication and COVID-19 tracking software. This software will provide real-time data to keep employees up-to-speed, informed, and most importantly, protected as they patrol the city. The City of Durham is currently procuring Street Smart for its police department and The City of Burlington’s police department has already acquired and implemented Street Smart.

WSPD has requested the purchase of the Street Smart software, and Street Smart, LLC has submitted Quotation #04-19-2021 to provide this product for 504 sworn officers. Year one includes the basic software service license fee, as well as a one-time set-up fee (which covers data gathering and analysis, project management, interface setup and configuration, CAD integration and testing, and online training) and three additional software feeds for a total of \$105,600. Year two has a license fee of \$75,600 for a total cost over the two-year grant period of \$181,200. WSPD will have the option to discontinue the agreement after the second year when this two-year grant concludes. Street Smart, LLC, located in Lexington, SC, is the creator, owner, and exclusive sole source provider of this software.

Committee Action:

Committee	Finance 5/10/2021	Action	Approval
For	Unanimous	Against	

Remarks:

This purchase will be paid with grant funds under the 2020 Coronavirus Emergency Supplemental Funding Program; therefore, it is recommended that a purchase order for the Street Smart real-time communications system per Quotation #04-19-2021 be awarded to Street Smart, LLC in the total amount of \$181,200.

This recommendation is based upon provisions of N.C.G.S. 143-129(e) which provides that formal bid requirements do not apply to purchases of apparatus, supplies, materials, or equipment when performance or price competition are not available; when a needed product is available from only one source of supply; or when standardization or compatibility is the overriding consideration.”

M/WBE comment: Street Smart, LLC is the sole source provider for this purchase. See Exhibit A for Workforce Demographics.