City Council – Action Request Form

Date: September 14, 2020

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Damon Dequenne, Assistant City Manager Toneq' McCullough, Director of Transportation

Council Action Requested:

Resolution Awarding Contract for the Conversion of First and Second Streets for Two-Way Traffic (Northwest Ward)

Strategic Focus Area: Quality Transportation

Strategic Objective: Improve Integrated Road Network

Strategic Plan Action Item: Yes

Key Work Item: Yes

Summary of Information:

The City of Winston-Salem commissioned the "Downtown Street Study" in 2015, to examine the viability, traffic impacts, and the costs of implementing improvements to the downtown street network to reflect the planned changes associated with the Business 40 reconstruction. The purpose of this project is to follow through on the results and recommendations from the Downtown Street Study by obtaining construction services to resurface First and Second Streets and implement two-way traffic with appropriate traffic signal modifications and pavement markings.

Bids for the conversion of First and Second Streets for two-way traffic were received on August 5, 2020. Below is a summary of bids offered:

| | City/State | Base Bid |
|---------------------------------|-------------------|----------------|
| Sharpe Bros., A Division | | |
| of Vecellin & Grogan, Inc. | Greensboro, NC | \$1,961,432.61 |
| APAC-Atlantic, Inc., | | |
| Thompson-Arthur Division | Winston-Salem, NC | 2,344,797.95 |
| Triangle Grading & Paving, Inc. | Greensboro, NC | 2,876,984.60 |

Sharpe Bros., A Division of Vecellin & Grogan, Inc. has agreed to the goals established for this project of 6% with minority owned businesses and 4% with women owned businesses; therefore, it is recommended that a contract for the conversion of First and Second Streets for two-way traffic per bid specifications be awarded to Sharpe Bros., A Division of Vecellin & Grogan, Inc., the low bidder meeting specifications, in the estimated amount of \$1,961,432.61.

| Committee Action: | | | | | |
|-------------------|---------------------------------------------|---------|----------|--|--|
| Committee | Finance 9/14/2020 Public Works 9/15/2020 | Action | Approval | | |
| For | Unanimous | Against | | | |
| Remarks: | | _ | | | |

The 2018 G.O. Bond allocated \$2,128,000 for the construction budget; therefore, it is recommended that a contract be awarded to Sharpe Bros., A Division of Vecellin & Grogan, Inc., the low bidder meeting specifications, in the total bid estimated amount of \$1,961,432.61. The Engineer's estimate was \$2,133,663.

M/WBE comment: This project was advertised on the City and HUB websites, with several electronic plan rooms, and 21 contractors were notified directly of this opportunity. Notifications were also sent to all local M/WBE and regional HUB and DBE businesses. See Exhibit A for a complete list of businesses that were notified the bidding opportunity and the low bidder's Workplace Demographics form.