Exhibit A

| Businesses directly notified of bid opportunity | <b>Businesses</b> | directly | notified | of bid | opportunity |
|---|-------------------|----------|----------|--------|-------------|
|---|-------------------|----------|----------|--------|-------------|

| Vendor Name                                   | City/St                  | M/WBE |
|---|--------------------------|-------|
| Accel BI Corporation                          | Seattle, WA              | M     |
| AgilePoint, Inc.                              | Mountain View, CA        | M     |
| Aksum Consulting, Inc.                        | Bowie, Maryland          | N/A   |
| Alemba Group Inc.                             | Santa Ana, CA            | N/A   |
| Alliance of Professionals & Consultants, Inc. | Raleigh, NC              | M     |
| Alpha Sirius, Inc.                            | Frisco, TX               | N/A   |
| Appian Corporation                            | Reston, VA               | N/A   |
| Arck Interactive, Inc.                        | Portland, OR             | N/A   |
| Armedia, LLC.                                 | Vienna, VA               | M     |
| Bits In Glass Inc.                            | Denver, CO               | N/A   |
| Bizagi  | Santa Clara, CA          | N/A   |
| BizFlow Corp.                                 | Falls Church, VA         | N/A   |
| BrainSurface LLC                              | Plano, TX                | N/A   |
| Carahsoft Technology Corp.                    | Reston, VA               | N/A   |
| CECS Technologies, LLC                        | Charlotte, NC            | M     |
| Centralized Medical Solutions, Inc.           | Mount Laurel, NJ,        | М     |
| Citybase, Inc.                                | Chicago, IL              | N/A   |
| ClearCadence, LLC                             | Tampa, FL                | N/A   |
| Core 365 Information Solutions                | Winston-Salem, NC        | N/A   |
| Counterpoint Consulting, Inc.                 | Vienna, VA               | N/A   |
| Creative Scanning Solutions, Inc.             | Penfield, NY             | N/A   |
| CSDC, Inc.                                    | Spartanburg, SC          | N/A   |
| Delasoft, Inc.                                | New Castle, DE           | N/A   |
| DocsMore, LLC                                 | Winston-Salem, NC        | W     |
| Eclat Integrated Solutions, Inc.              | Stafford, TX             | N/A   |
| Elegant Enterprise-Wide Solutions, Inc        | Chantilly, VA            | N/A   |
| Ernst & Young LLP                             | Alpharetta, GA           | N/A   |
| Fortekna, LLC                                 | Irving, TX               | N/A   |
| GeoDecisions, a Division of Gannett Fleming   | Raleigh, NC              | N/A   |
| Hewlett Packard Enterprise                    | Plano, TX                | N/A   |
| Iknow LLC                                     | Princeton, NJ            | N/A   |
| INEXXA Consulting Group, Inc                  | Amherst, MA              | N/A   |
| Infomerica Inc                                | Cary, NC                 | N/A   |
| Innovate, Inc.                                | Raleigh, NC              | W     |
| Interfacing Technologies Corporation.         | Montreal, Québec, Canada | N/A   |
| iSOA Group, Inc.                              | Petaluma, CA             | N/A   |
| K2 Software, Inc                              | Bellevue, WA             | N/A   |
| Leidos Digital Solutions, Inc.                | Fairfax, VA              | N/A   |
| Melissa Thelen                                | San Francisco, CA        | N/A   |
| Motivf Corporation                            | Arlington, VA            | N/A   |
| Nintex USA Inc.                               | Bellevue, WA             | N/A   |

Exhibit A

| Vendor Name                         | City/St                    | M/WBE<br>N/A |  |
|-------------------------------------|----------------------------|--------------|--|
| One Source Document Solutions, Inc. | Greensboro, NC             |              |  |
| Open Text Corporation               | Research Triangle Park, NC | N/A          |  |
| OPEN TEXT                           | Tampa, FL                  | N/A          |  |
| Optical Image Technology, Inc.      | State College, PA          | N/A          |  |
| Oracle Public Sector                | Reston, VA                 | N/A          |  |
| Praecipio Consulting, LLC           | Austin, TX                 | N/A          |  |
| Revenue Solutions, Inc.             | Pembroke, MA               | N/A          |  |
| SAP America                         | Newtown Square, PA         | N/A          |  |
| Softech & Associates, Inc.          | Costa Mesa, CA             | М            |  |
| Software AG                         | Reston VA                  | N/A          |  |
| Strategic Solutions Group           | Needham, MA                | N/A          |  |
| Systel Business Equipment           | Greensboro, NC             | N/A          |  |
| Technology Evaluation Centers       | Longueuil, Quebec Canada   | N/A          |  |
| TechSophy Inc                       | Aliso Viejo, CA            | N/A          |  |
| Triangle Solutions Technology, LLC  | Angier, NC                 | N/A          |  |
| Verge Innovation, Inc.              | Charlotte, NC              | W            |  |
| vTech Solution Inc.                 | Washington, DC             | N/A          |  |
| Webintensive Software, LLC          | New York, NY               | N/A          |  |
| Worldgate, LLC                      | Reston, VA                 | W            |  |
| Znalytics LLC                       | Alpharetta, GA             | N/A          |  |

**Businesses directly notified of bid opportunity** 

## WORKFORCE DEMOGRAPHICS

| Project/Bid Description: | Contract for Business Process Management System |  |  |
|--------------------------|---|--|--|
| Bidder's Company Name:   | AgilePoint, Inc.                                |  |  |
| City/State:              | Mountain View, CA                               |  |  |
|                          |   |  |  |
| Gender                   | Race/Ethnic Identification                      |  |  |

|               | Male 20 | Female<br>7 | WI  |        | can-<br>rican <u>Hispan</u><br>O 1 | ic Asian<br>18 | Native-<br>American<br>0 | Total<br>27 |
|---------------|---------|-------------|-----|--------|------------------------------------|----------------|--------------------------|-------------|
| % of<br>Total | 74.1%   | 25.9%       | 29. | 6% 0.0 | 0% 3.7%                            | 66.7%          | 0.0%                     |             |

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.