RESOLUTION APPROVING A CONTRACT WITH CALL24 SECURITY FOR PUBLIC SAFETY CAMERA EXPANSION SERVICES AND SUPPORT

WHEREAS, expanding on the City's use of security cameras is a FY18-19 Key Work Item, with related and dependent projects including the installation of security cameras at The Benton and Phase 1 of the Downtown Police Cameras; and

WHEREAS, in 2015, with the quantity of cameras rapidly increasing and understanding that these devices should be managed by an enterprise management solution, staff purchased such a platform; and

WHEREAS, today staff uses this Panasonic Video Insight solution to manage over 150 cameras installed in City Hall, the Stuart Building, Lowery Street, Winston Lake Golf Course, WSPD District #2, and five landfills; and

WHEREAS, in consideration of the continued rate of increase in the use of these cameras, staff recently released an RFP to identify vendors able to provide services to support future expansion; and

WHEREAS, staff received two responses to the RFP, with one vendor located in Winston-Salem and the other located in Charlotte, and is recommending the Winston-Salem based vendor, Call24 Security, for the support contract; and

WHEREAS, Call24 Security has submitted a Good Faith commitment to subcontract some of the services work to two local M/WBE firms, one to be used for 30% of all electrical services and the other for 20% of all cabling services for the future installation of additional cameras; and

WHEREAS, with an executed support contract, staff can proceed with the installation of cameras at The Benton and Phase 1 of the Downtown Police Cameras, which will include Corpening Plaza and Winston Square Park; and

WHEREAS, a camera support contract, the Video Insight management platform, and physical assets such as City facilities and the IT Fiber network provide the framework to expand the use of cameras throughout Winston-Salem; and

WHEREAS, the proposed contract with Call24 Security is \$4,200 for the first year and \$8,400 per year for the second and third years; and

WHEREAS, funding for the first year of the contract is available in the FY18-19 Information Systems operating budget; and

WHEREAS, it is the staff's recommendation that the City enter into a contract with Call24 Security for a public safety camera expansion services and support contract.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem authorizes the City Manager to enter into an agreement with Call24 Security for a public safety camera services and support contract at a first year cost of \$4,200.

BE IT FUTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.