City Council – Action Request Form

Date: March 19, 2024

To: Mayor, Mayor Pro Tempore, and Members of the City Council

Aaron King, Assistant City Manager

From: Jeff Fansler, Transportation Director

Darren Redfield, Purchasing Director

Council Action Requested:

Items Related to Polo Road Improvements (North/Northeast Ward):

- A. Resolution Awarding Construction Contract for Polo Road Improvements
- B. Project Budget Ordinance Amendment to Appropriate Funds for Project Expenditures

Strategic Focus Area: Quality Transportation

Strategic Objective: Improve Integrated Road Network

Strategic Plan Action Item: No

Key Work Item: Yes



Summary of Information:

The Winston-Salem Transportation Department identified a 1.35-mile corridor improvement project to Polo Road from the intersection of University Parkway to Ransom Road, which includes new traffic islands and pedestrian safety upgrades, pedestrian and vehicle signals, traffic signs, pavement markings, new sidewalk construction, milling and repaving, storm drainage, utility relocations, erosion control and traffic control. HDR, Inc. was hired to design the project.

City/County Purchasing advertised a formal bid for the Polo Road improvements; however, no bids were offered on January 25, 2024. Therefore, in accordance with North Carolina General Statutes 143-132(a) and 143-129, the project was re-advertised, and bids were then opened on February 15, 2024, with this summary of bids received:

Atlantic Contracting Company, Inc. City/State Total Bid

Architecture Contracting Company, Inc. City/State Total Bid

Greensboro, NC \$3,478,778.75

The low bidder, Atlantic Contracting Company, Inc., agreed to the M/WBE subcontracting goals established for this project of 11% with minority-owned businesses and 7% with womenowned businesses as indicated on the Affidavit "C" submitted by the company.

Committee	CW - 03/19/24	Action	Approval
For	Unanimous	Against	
Remarks:			

It is therefore recommended that a contract be awarded to Atlantic Contracting Company, Inc., the low bidder meeting specifications, in the total base bid amount of \$3,478,778.75. The engineer's estimate was \$2,917,936.00. A Project Budget Ordinance follows the resolution allocating the necessary funding for this project from the Bicycle and Pedestrian Improvements fund (\$380,000).

M/WBE comment: This project was advertised on the city and state websites and with several electronic plan rooms. Bid invitations were sent directly to 56 contractors who perform these trades. Notifications were sent to all local M/WBE and regional HUB businesses on a bi-weekly basis. See Exhibit A for Workplace Demographics and a complete list of businesses that were notified about the bidding opportunity.