

City Council – Action Request Form

Date: April 17, 2023

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Patrice Toney, Assistant City Manager
William L. Mayo, Fire Chief

Council Action Requested:
Resolution Awarding Purchase Order for Laptop Computers

Strategic Focus Area: Safe and Secure Community
Strategic Objective: Improve Public Safety Service Quality
Strategic Plan Action Item: Yes
Key Work Item: Yes



Summary of Information:

The City of Winston-Salem Fire Department (WSFD) received quotations for the purchase of 48 Dell Latitude 5430 Rugged Laptop computers to replace outdated units used in fire vehicles. Currently, 48 laptops are over five years old, which is beyond the industry standard replacement of three years. The Dell Latitude 5430 Rugged Laptop is the recommended replacement for fire vehicles based upon standardization and compatibility to existing mounting equipment in vehicles and camera and GPS configurations.

After receiving bids, the State of North Carolina awarded term contract 204-B to Dell Marketing L.P. for laptop computers. The state contract total price for all equipment requested is \$277,543.59 per quotation #3000130240046.1; however, by taking advantage of this bulk purchase, WSFD staff obtained a quote to purchase 48 Dell Latitude 5430 Rugged Laptop computers through the North Carolina Dell Marketing representative per quotation #3000147641544.2 for the total cost of \$111,370.58.

It is recommended that a purchase order for 48 Dell Latitude 5430 Rugged Laptop computers per

Committee Action:

Committee	PS/FIN 4-11	Action	Approval
For	Unanimous	Against	
Remarks:			

quotation #3000147641544.2 be awarded to Dell Marketing LP. in the amount of \$111,370.58.