



Office of Business  
Inclusion and Advancement

City of Winston-Salem  
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[www.cityofws.org](http://www.cityofws.org)

# Memorandum

**TO:** Mayor, Mayor Pro Tempore, and Members of City Council  
**FROM:** Zachary Taylor, Diversity Compliance Specialist  
**DATE:** March 8<sup>th</sup>, 2023  
**SUBJECT:** M/WBE Participation for the Easton Mobile Classroom Relocation/Repurpose Project  
**CC:** Ben Rowe, Assistant City Manager  
Ken Millett, Director, Business Inclusion and Advancement  
Jakira Westbrook, Business Inclusion Manager

## Easton Mobile Classroom Relocation/ Repurpose

After reviewing the scope of work, confirming the relative availability of M/WBE firms, and discussing contract specifications, the City's Internal M/WBE Committee identified subcontracting opportunities in the areas of erosion control, grading, demolition, painting, carpentry, concrete, and masonry. M/WBE participation goals were set at 10% M and 9% W.

The contractor solicited quotes from certified firms for any work for which the company is qualified, including the specific trades listed below. The contractor received quotes from certified M/WBE firms for those in *italics*.

- *Surveying*, (MBE Quote Received; Used in Bid;)
- *Plumbing Supply*, (MBE Quotes Received; Used in Bid;)
- *Plumbing* (WBE Quotes Received; Used in Bid;)
- *Electrical* (WBE Quotes Received; Used in Bid;)
- *Asphalt*, (WBE Quotes Received; Used in Bid;)
- *Painting* (MBE Quotes Received; Used in Bid;)
- *Seeding* (WBE Quotes Received; Used in Bid;)
- *Grading* (No Quotes Received; Not Used in Bid;)
- *Flooring* (No Quotes Received; Not Used in Bid;)

With its bid, the contractor reached participation of 8.6% with certified minority-owned businesses and 22.4% with certified women-owned businesses. Because the established goal for minority participation was not achieved, the contractor was required to provide the City with Affidavit D, which documents their efforts to reach the set M/WBE participation goals.

In the review conducted by the M/WBE Citizen Advisory Committee, the contractor must accumulate a minimum of 115 out of 180 points to demonstrate a Good Faith Effort. For comparison, the State of North Carolina requires 50 out of 100 points. The contractor accumulated an average score of 118, thus demonstrating a Good Faith Effort for M/WBE participation.

DreamBuilt Construction, Inc. will be required to subcontract a minimum of 8.6% of this contract with certified minority-owned businesses and 22.4% with certified women-owned businesses.



Call 311 or 336-727-8000  
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**City Council:** Mayor Allen Joiner; Denise D. Adams, Mayor Pro Tempore, North Ward; Barbara Hanes Burke, Northeast Ward; Robert C. Clark, West Ward; John C. Larson, South Ward; Jeff MacIntosh, Northwest Ward; Kevin Mundy, Southwest Ward; Annette Scippio, East Ward; James Taylor, Jr., Southeast Ward; City Manager: Lee D. Garrity