Exhibit B

Project - 2023 Mowing Services

	M/WBE Commitment			
Percent goal met or good faith effort made?	Points			
Certified M/WBE Compliance-Primary Vendor (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE subcontractor.				
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0			
Business Location				
Location	Points			
Within Winston-Salem	5			
Within North Carolina	3			
Outside of North Carolina	0			
Cost				
Level	Points			
Least cost compared to all other proposals and within available budget	5			
Less than 5% above lowest proposal pricing and within available budget				
Greater than 5% but less than 20% above lowest proposal pricing and within available budget				
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget				
pricing and exceeding available budget				
pricing and exceeding available budget 35% or greater above lowest proposal pricing and exceeding available budget	0			
35% or greater above lowest proposal pricing and	0			
35% or greater above lowest proposal pricing and exceeding available budget	0 Points			
35% or greater above lowest proposal pricing and exceeding available budget Experience and References Level Total current contracts exceed a total of 25 acres	Points 5			
35% or greater above lowest proposal pricing and exceeding available budget Experience and References Level	Points 5 4			
35% or greater above lowest proposal pricing and exceeding available budget Experience and References Level Total current contracts exceed a total of 25 acres	Points 5 4 3			
35% or greater above lowest proposal pricing and exceeding available budget Experience and References Level Total current contracts exceed a total of 25 acres Total current contracts equal a total of 11-25 acres	Points 5 4			

Equipment/Employee Comittment		
Response	Points	
Proposer's equipment inventory substantially exceeds that which is recommended for this contract	5	
Proposer's equipment inventory exceeds that which is recommended for this contract	4	
Proposer's equipment inventory meets the minimum recommended for this contract	3	
Proposer's equipment inventory is below the minimum recommended for this contract	1	
Proposer does not have sufficient equipment to properly perform this contract	0	

Business Name:	g-Contract 3G		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Cost	25.00	5.00	125.00
Experience & References	10.00	5.00	50.00
Equipment/Employee Commitment	25.00	4.25	106.25
		Final Score	341.25
			Max Score = 500
Firm Name:	Craw	ord Landscaping-Contract 3H	
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Cost	25.00	5.00	125.00
Experience & References	10.00	5.00	50.00
Equipment/Employee Commitment	25.00	4.25	106.25
		Final Score	341.25
			Max Score = 500
Firm Name:	Harper La	andscaping & Gi	ading Contract 3H
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	25.00	0.00	0.00
Experience & References	10.00	4.00	40.00
Equipment/Employee Commitment	25.00	4.25	106.25
<u> </u>		Final Score	146.25
			Max Score = 500

*Note: Harper Landscaping & Grading is a local Winston-Salem business however they did not submit the proper documentation to receive points for that criterion.