

HVMG assuming management of Benton South, which previously was leased to PM Meeting Venue, LLC, in January 2021.

The Marriott Hotel ownership and HVMG management have approached City management about creating a Memorandum of Understanding (MOU) to establish the allocation of shared expenses between the hotel and The Benton, since these expenses impact ownership of the two properties, not HVMG as the operator of The Benton.

While The Benton closed during the worst period of the pandemic, the convention center has experienced a gradual rebound in business since re-opening in the spring of 2021. Through November 2022 for the current fiscal year, operating revenues exceeded the budget by \$788,675, and the convention center realized net income of \$214,907, compared to a budgeted loss of \$73,527.

The attached resolution authorizes the City to enter a MOU with Marriott Hotel ownership to establish the allocation of shared expenses between the hotel and The Benton. The language will be similar to the provisions originally drafted for the new QMA.