

## Exhibit B

### Project - Asphalt Crack Sealing Services

Evaluation Criteria		Weight		Business Location		Cost		References	
		Location	Points	Price	Points	Response	Points		
Business Location	20.00	Within Winston-Salem	5	Lowest cost compared to other proposals	5	Proposer submitted greater than three verified references for similar services performed within the past two years	5		
Cost	40.00	Within North Carolina	3	Less than 5% above lowest proposal	4	Proposer submitted three verified references for similar services performed within the past two years.	3		
References	20.00	Outside of North Carolina	0	5% - 20% above lowest proposal	3	Proposer failed to submit a minimum of three references for similar services performed within the past two years	0		
				21% - 35% above lowest proposal	2				
				Greater than 35% above lowest proposal	0				

Note: The M/WBE commitment criteria was approved to be removed prior to advertising due to the “no subcontracting” restriction put on these services. However, M/WBE vendors were notified of the bid opportunity.

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<b>Business Name:</b>		Deep South	
Evaluation Criteria	Weight	Grade	Total
Business Location	20.00	0.00	0.00
Cost	40.00	3.00	120.00
References	20.00	5.00	100.00
<b>Final Score</b>			<b>220.00</b>
Max Score = 500			
<b>Business Name:</b>		Slurry Pavers	
Evaluation Criteria	Weight	Grade	Total
Business Location	20.00	0.00	0.00
Cost	40.00	0.00	0.00
References	20.00	5.00	100.00
<b>Final Score</b>			<b>100.00</b>
Max Score = 500			
<b>Business Name:</b>		Remac Inc	
Evaluation Criteria	Weight	Grade	Total
Business Location	20.00	3.00	60.00
Cost	40.00	3.00	120.00
References	20.00	5.00	100.00
<b>Final Score</b>			<b>280.00</b>
Max Score = 500			
<b>Business Name:</b>		*Delta Contracting	
Evaluation Criteria	Weight	Grade	Total
Business Location	20.00	3.00	60.00
Cost	40.00	5.00	200.00
References	20.00	5.00	100.00
<b>Final Score</b>			<b>360.00</b>
Max Score = 500			
<b>Business Name:</b>		Gordon Company	
Evaluation Criteria	Weight	Grade	Total
Business Location	20.00	3.00	60.00
Cost	40.00	3.00	120.00
References	20.00	5.00	100.00
<b>Final Score</b>			<b>280.00</b>
Max Score = 500			