

### Businesses Notified of Bid Opportunity

| Name                               | City, State     | M/WBE |
|------------------------------------|-----------------|-------|
| Atlantic Emergency Solutions, Inc. | Manassas, VA    | N/A   |
| Fire Connections, Inc.             | Rocky Mount, NC | N/A   |
| Stevens Fire Equipment, Inc.       | Morganton, NC   | N/A   |
| C.W. Williams & Co., LLC           | Rocky Mount, NC | N/A   |
| Dana Safety Supply, Inc.           | Greensboro, NC  | N/A   |
| Municipal Emergency Services       | Charlotte, NC   | N/A   |
| Northern Safety Co., Inc.          | Frankfort, NY   | N/A   |
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| Project/Bid Description:   | <u>Pumper Equipment</u>                   |        |                            |                  |                            |       |                 |            |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
|--|---|--------|----------------------------|------------------|----------------------------|-------|-----------------|------------|--|-------|------|--------|-------|------------------|----------|-------|-----------------|--|-----|----|-----|----|---|---|---|------------|------------|-------|------|-------|------|------|------|------|-------|
| Bidder's Company Name:   | <u>Atlantic Emergency Solutions, Inc.</u> |        |                            |                  |                            |       |                 |            |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
| City/State:  | <u>Manassas, VA.</u>                      |        |                            |                  |                            |       |                 |            |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
| <div style="background-color: #ffffcc; padding: 5px; border: 1px solid black; margin: 10px auto; width: 80%;"> <b>WORKFORCE DEMOGRAPHICS</b> </div>  |   |        |                            |                  |                            |       |                 |            |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
| <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2"></th> <th colspan="2" style="border-bottom: 1px solid black;">Gender</th> <th colspan="5" style="border-bottom: 1px solid black;">Race/Ethnic Identification</th> <th rowspan="2" style="border-bottom: 1px solid black;">Total</th> </tr> <tr> <th style="border-bottom: 1px solid black;">Male</th> <th style="border-bottom: 1px solid black;">Female</th> <th style="border-bottom: 1px solid black;">White</th> <th style="border-bottom: 1px solid black;">African-American</th> <th style="border-bottom: 1px solid black;">Hispanic</th> <th style="border-bottom: 1px solid black;">Asian</th> <th style="border-bottom: 1px solid black;">Native-American</th> </tr> </thead> <tbody> <tr> <td></td> <td style="text-align: center; border-bottom: 3px double black;">360</td> <td style="text-align: center; border-bottom: 3px double black;">36</td> <td style="text-align: center; border-bottom: 3px double black;">370</td> <td style="text-align: center; border-bottom: 3px double black;">17</td> <td style="text-align: center; border-bottom: 3px double black;">5</td> <td style="text-align: center; border-bottom: 3px double black;">2</td> <td style="text-align: center; border-bottom: 3px double black;">2</td> <td style="text-align: center; border-bottom: 3px double black;"><b>396</b></td> </tr> <tr> <td>% of Total</td> <td style="text-align: center;">90.9%</td> <td style="text-align: center;">9.1%</td> <td style="text-align: center;">93.4%</td> <td style="text-align: center;">4.3%</td> <td style="text-align: center;">1.3%</td> <td style="text-align: center;">0.5%</td> <td style="text-align: center;">0.5%</td> <td style="text-align: center;">99.5%</td> </tr> </tbody> </table> |   |        | Gender                     |                  | Race/Ethnic Identification |       |                 |            |  | Total | Male | Female | White | African-American | Hispanic | Asian | Native-American |  | 360 | 36 | 370 | 17 | 5 | 2 | 2 | <b>396</b> | % of Total | 90.9% | 9.1% | 93.4% | 4.3% | 1.3% | 0.5% | 0.5% | 99.5% |
|  | Gender                                    |        | Race/Ethnic Identification |                  |                            |       |                 | Total      |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
|  | Male                                      | Female | White                      | African-American | Hispanic                   | Asian | Native-American |            |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
|  | 360                                       | 36     | 370                        | 17               | 5                          | 2     | 2               | <b>396</b> |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |
| % of Total   | 90.9%                                     | 9.1%   | 93.4%                      | 4.3%             | 1.3%                       | 0.5%  | 0.5%            | 99.5%      |  |       |      |        |       |                  |          |       |                 |  |     |    |     |    |   |   |   |            |            |       |      |       |      |      |      |      |       |