EXHIBIT A

Project - Fiber Optic Cable Maintenance Services

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary <u>Vendor</u> (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE subcontractor.	5
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Business Location	
	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Cost Effectiveness / Price Value	
Price	Points
Lowest cost compared to other proposals	5
Less than 5% above lowest proposal	4
5% - 20% above lowest proposal	3
21% - 35% above lowest proposal	2
Greater than 35% above lowest proposal	0

References	
Level	Points
Excellent-Quantity/quality of references	
clearly demonstrates the ability to provide	5
services needed	
Average - Quantity/quality of references	
reflects minimum ability to provide services	3
needed	
Poor - Quantity/quality of references does not	
demonstrate the ability to provide services	1
needed	

Completeness of Proposal	
Level	Points
Bidders furnished all required documentation of the Bid Package	5
Bidders failed to provide all required documentation of the Bid Package	0

Business Name:	Performance Cabling Technologies (PCT)		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	50.00	5.00	250.00
References	10.00	5.00	50.00
		Final Score	300.00

Max Score = 500

Business Name:	Precision Contracting Services (PCS)		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	3.00	60.00
Cost	50.00	0.00	0.00
References	10.00	5.00	50.00
		Final Score	210.00
		-	Max Score = 500