

Recycling Services Contract

Exhibit A

| Business Location | |
|---------------------------|--------|
| Miles | Points |
| Within Winston-Salem | 5 |
| Within North Carolina | 3 |
| Outside of North Carolina | 0 |

| Cost Effectiveness/Price Value | |
|--|--------|
| Response | Points |
| Least cost compared to all other proposers | 5 |
| 2nd least cost | 4 |
| 3rd least cost | 3 |
| 4th least cost | 2 |
| 5th least cost | 1 |

| Relevant Qualifications/Experiences | |
|---|--------|
| Qualifications | Points |
| Superior- Has significant experience providing (5+ years) services required - Provided 5 or more verifiable references and examples of projects | 5 |
| Above Average- Has great experience providing (4 years) services required. | 4 |
| Average- Has some experience providing (3 years) services required. | 3 |
| Below Average- Has substandard experience providing (2 years) services required. | 1 |
| Poor-Has little experience providing (<2 years) services required. | 0 |

| Business Name: Waste Management | | | |
|---------------------------------|--------|-------|---------------|
| Evaluation Criteria | Weight | Grade | Total |
| MWBE Commitment | 20.00 | 0.00 | 0.00 |
| Business Location | 20.00 | 5.00 | 100.00 |
| Cost Effectiveness | 25.00 | 5.00 | 125.00 |
| Relevant Qualifications | 25.00 | 5.00 | 125.00 |
| Quality of Proposal | 10.00 | 4.33 | 43.33 |
| Final Score | | | 393.33 |

Max Score = 500

| Firm Name: Republic Services | | | |
|--------------------------------------|--------|-------|---------------|
| Evaluation Criteria | Weight | Grade | Total |
| MWBE Commitment | 20.00 | 0.00 | 0.00 |
| Business Location | 20.00 | 0.00 | 0.00 |
| Cost Effectiveness/Price Value | 25.00 | 4.00 | 100.00 |
| Relevant Qualifications / Experience | 25.00 | 5.00 | 125.00 |
| Quality of Proposal | 10.00 | 5.00 | 50.00 |
| Final Score | | | 275.00 |

Max Score = 500