

Resolution #22-0032

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**RESOLUTION AUTHORIZING APPROVAL TO ENTER INTO A CONTRACT WITH
WASTE MANAGEMENT OF CAROLINAS, INC. FOR RECYCLING SERVICES**

WHEREAS, the City of Winston-Salem’s current ten-year recycling contract with Waste Management of Carolinas, Inc. (Waste Management) ends on March 31, 2022; and

WHEREAS, after due advertisement, bids were publicly opened by the City/County Purchasing Department at 12:00 p.m. on June 21, 2021, for the cost to perform the city’s recycling services including collection, processing and marketing of the single-stream material from April 1, 2022, through March 31, 2027, and the following bids were received:

	<u>City/State</u>	<u>Sum of Unit Prices</u>
Waste Management of Carolinas, Inc.	Winston-Salem, NC	\$3,740,000/yr
Republic Services of North Carolina, LLC	Greensboro, NC	\$5,100,000/yr

WHEREAS, Waste Management was evaluated as having the higher scoring proposal, allowing staff to pursue contract negotiations to reduce the price of the initial proposal; and

WHEREAS, negotiations with Waste Management resulted in a total cost of \$3,670,000 per year with the option to opt out of the hauling services after one year of the contract to perform in-house collection and further reduce program costs.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem, upon recommendation of the Finance Committee and Public Works Committee, hereby approve the contract as presented by Waste Management post-negotiations with the intent to pursue in-house collection services after March 31, 2023.