

Resolution #21-0419
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**RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A
CONTRACT WITH CIGNA TO ADMINISTER THE CITY'S SELF-FUNDED DENTAL
INSURANCE PLANS**

WHEREAS, the City of Winston-Salem maintains a health reserve fund to fund dental insurance claims and contracts for management services and claims processing for its dental plan covering active employees certified for benefits; and

WHEREAS, the City will offer two Preferred Provider Organization dental insurance plans for employees certified for benefits; and

WHEREAS, currently there are 2,226 active employees certified for benefits and the current contract for medical administrative services ends on December 31, 2021; and

WHEREAS, in preparation for the 2022 insurance plan year, the Human Resources Department directed the City's benefits consultant Willis Towers Watson to manage a Request for Proposals process for dental administrative services; and

WHEREAS, the proposal from Cigna received 300 points in the Request for Proposal process which represented the highest aggregate score of all submitted proposals; and

WHEREAS, the proposal from Cigna included the following provisions on a three year rate guarantee: (1) administrative fee of \$2.45 per member, per month (2) \$50,000 first year integration credit for the first year (3) \$4,200 implementation credit (4) \$7,000 annual commitment to supporting local Minority and Women-owned business initiatives and (5) \$1,100,615 overall projected expenses.

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and Winston-Salem City Council hereby authorize the City Manager to enter into a one-year contract with Cigna, with the option to renew annually for up to three years to administer the City's dental plan at an administrative fee of \$2.45 per member per month.

**Winston-Salem City Council
APPROVED
August 16, 2021**

BE IT FURTHER RESOLVED, that this resolution is effective upon adoption.