

Resolution #19-0326  
Resolution Book 1, Book 1

**RESOLUTION APPROVING A CONTRACT WITH NWN, INC. FOR  
NEW FIREWALL EQUIPMENT**

**WHEREAS**, replacing the City's existing firewall equipment is a FY18-19 Key Work Item; and

**WHEREAS**, the firewall equipment is part of the City's enterprise-wide network security system; and

**WHEREAS**, new equipment will address the age of the existing equipment and the need to maintain a robust and adaptable security system; and

**WHEREAS**, staff released an Invitation for Bids to identify vendors qualified to provide the equipment that meets the City's needs; and

**WHEREAS**, staff received seven vendor responses, with four of these vendors having offices in North Carolina, none in Forsyth County; and

**WHEREAS**, none of the responding vendors is a certified M/WBE; and

**WHEREAS**, based on the vendor pricing responses staff recommends NWN, Inc. as the preferred vendor; and

**WHEREAS**, the proposed contract with NWN, Inc. totals \$307,013.70 over five years for all hardware, software, and license components; and

**WHEREAS**, funding for the contract is available in the FY18-19 Information Systems operating budget; and

**WHEREAS**, staff recommends that the City enter into a contract with NWN, Inc. for the new firewall equipment.

**NOW, THEREFORE, BE IT RESOLVED** that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into a contract with NWN, Inc. for the purchase of the new firewall equipment at a total five-year cost of \$307,013.70.

**BE IT FUTHER RESOLVED** that the City Manager is hereby authorized to execute the contract on behalf of the City.