## AFFORDABLE HOUSING DEVELOPMENT EVALUATION PROCESS

Neighborhood Services Director Shantell McClam October 14, 2024





## **SCORING CRITERIA**

<b>Evaluation Criteria</b>	Maximum Points
Development Quality	35
Leveraged Resources/ Financial Feasibility	30
Development and Management Team	25
M/WBE Participation	10
Additional Points: Supportive Services	10

Evaluation Criteria	Weight
Development Quality	35.00
Leveraged Resources/Financial Feasibility	30.00
Development and Management Team	25.00
Minority/Women Business Enterprise Participation	10.00
Additional Points: Supportive Services	10.00

Project - Example Scoring Matrix							
Development Quality			Leveraged Resources/ Financial Feasibility		Development and Management Team		
Response	Points		Qualifications	Points	Qualifications	Points	
Development quality score is comprised of the total points received when adding the location score, AMI unit score and amenities score. Max points available 100.  DQ Score equals  75-100pts	5		Loan to project cost ratio equals 5-10%	5	Development and management team demonstrate 10+ years experience successfully completing comparable size and type projects. Credit and finanical management review excellent.	5	
Development quality score is comprised of the total points received when adding the location score, AMI unit score and amenities score. Max points available 100. DQ Score equals 60-74pts	3		Loan to project cost ratio equals 11-15%	4	Development and management team demonstrate 5-10 years experience successfully completing comparable size and type projects. Credit and finanical management review good.	3	
Development quality score is comprised of the total points received when adding the location score, AMI unit score and amenities score. Max points available 100. DQ Score equals 45-59pts	2		Loan to project cost ratio equals 16-25%	3	Development and management team demonstrate 2-5 years experience successfully completing comparable size and type projects. Credit and finanical management review fair.	1	
Development quality score is comprised of the total points received when adding the location score, AMI unit score and amenities score. Max points available 100. DQ Score lease than 45pts	1		Loan to project cost ratio equals 25-50%	2	Development and management team demonstrate less than 2 years experience successfully completing comparable size and type projects. Credit and finanical management review poor.	0	
			Loan to project cost ratio greater than 50%	0			

En	Minority/Women Business Enterprise Participation (M/WBE)		Supportive Serv	Supportive Services	
10	% Percent goal met or good faith effort made?	Points		Points	
Pri M/V OR (2) pro sub the	rtified M/WBE Compliance- imary Vendor (1) Submitted their WBE certificate in their proposal; Will award required portion of the eject to a named M/WBE certified contractor; OR (3) Has certified y made a good faith effort to comply were unable to locate a qualified WBE subcontractor.	10	Detailed supportive services plan included	10	
indi M/\ con	t Qualified Vendors proposal icated that they do not qualify for the WBE certification nor do they mply with the M/WBE subcontract ticipation requirement.	0	No supportive services	0	

ENTER <u>EVALUATION</u>	
<b>CRITERIA</b> and <b>WEIGHT</b> IN	
THE RED OUTLINED	
BOXES BELOW	
Evaluation Criteria	Weight
Development Quality	35.00
Leveraged Resources/Financial Feasibility	30.00
Development and Management Team	25.00
Minority/Women Business Enterprise	
Participation	10.00
Additional Points: Supportive Services	10.00

## QUESTIONS?

