

City Council – Action Request Form

Date: September 9, 2019

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Johnnie Taylor, Director of Operations
Jerry Bates, Purchasing Director

Council Action Requested:
Resolution Awarding Purchase Order for Pickups

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

Fleet Services Division has 30 pickups with high mileage and excessive maintenance and repair costs that meet Fleet Services replacement criteria. See Exhibit A for complete vehicle replacement information.

Bids were received August 20, 2019, for the purchase of 30 pickups, per specifications and the following bids were received:

	<u>City/State</u>	<u>Price Each</u>	<u>Total for Thirty</u>
Horace G. Ilderton, LLC	High Point, NC	\$18,617.00	\$558,510
Hall Auto Group, LLC	Virginia Beach, VA	18,965.00	568,950
Ginn Chrysler Jeep Dodge LLC	Covington, GA	19,495.00	584,850
Worldwide Auto Group d/b/a Worldwide Ford	Marion, VA	21,575.00	647,250
Modern Automotive Group, Inc.	Winston-Salem, NC	21,893.00	656,790
Tindol Motors, LLC	Gastonia, NC	21,900.00	657,000
Parks Chevrolet, Inc.	Kernersville, NC	21,921.10	657,633
Parkway Ford, Inc.	Winston-Salem, NC	22,083.00	662,490
Asheville Ford, LLC	Asheville, NC	22,285.00	668,550
Capital Ford of Raleigh, Inc	Raleigh, NC	22,343.00	670,290
Sabates Automotive, LLC	Charlotte, NC	27,731.40	831,942

Committee Action:

Committee Finance 9/9/2019 **Action** Approval

For Unanimous **Against** _____

Remarks: _____

The bid from Horace G. Ilderton, LLC is offered through North Carolina Sheriff's Association contract #19-05-0911, awarded on October 2, 2018, and effective through October 1, 2019.

N.C.G.S. 143-129(e)(3) authorizes "purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies."

It is recommended that a purchase order be awarded to Horace G. Ilderton, LLC, lowest responsive, responsible bidder for 30 Ram 1500 trucks, per bid specification, in the amount of \$18,617 each for a total cost of \$558,510. The purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2019-20 budget.

M/WBE COMMENT: Bid invitations were sent to 23 vendors, including four local vendors and one woman-owned business and the bid was advertised on the City and state websites.

Workforce Demographics: See Exhibit B for a complete list of businesses notified and workforce demographics.