Resolution #21-0685
2022 Resolution Book, Page 64

RESOLUTION AWARDING PURCHASE ORDER FOR
FUSUSONE SOFTWARE TO FUSUS, LLC

WHEREAS, the City of Winston-Salem was awarded $700,000 under the 2020 Strategies for Policing Innovation program with the goal of establishing a real-time crime center for the Winston-Salem Police Department (WSPD) that will incorporate several innovative technologies for responding to violent crime in Winston-Salem; and

WHEREAS, one of these innovative technologies is cloud-based software to extract and streamline security camera feed portal to transmit multiple video feeds to WSPD's real-time crime center and offering actionable intelligence to law enforcement, integrating core video data into one location within the real-time crime center; and

WHEAREAS, this software will offer live cameras feeds from select locations, that normally would take minutes, hours, or days to locate and procure and also enable community stakeholders to register their security cameras with this software portal, providing a multi-faceted response to violent crime and ensuring public safety; and

WHEREAS, WSPD has identified FususONE software as offering these capabilities outlined above, and Fusus, LLC has submitted Quotation #00305 to provide this product, offering a three-year contract of $49,900 per year for a total of $149,700 that will be paid with grant funds under the 2020 Strategies for Policing Innovation program. The City will have the option to discontinue the agreement after the three-year contract concludes.

WHEREAS, the technology offered by Fusus, LLC was developed with an open architecture that facilitates third-party integration while simultaneously building security capabilities, such as access control systems, camera video feed, license plate recognition, and

data analytics. Any commercial grade camera that supports the RTSP and ONVIF standards can be integrated with the platform. This allows for video input from multiple and various models of cameras.

WHEREAS, Fusus, LLC is a trendsetter in this regard and compared to other providers, and only known vendor offering camera management systems with open architecture, as other providers can interface only with their proprietary cameras; and

WHEREAS, G.S. 143-129(e) provides that formal bid procedures "shall not apply to purchases of apparatus, supplies, materials, or equipment when performance or price competition for a product is not available; when a needed product is available from only one source of supply; or when standardization or compatibility is the overriding consideration"; and

WHEREAS, it is recommended that a purchase order for purchase and installation of FususOne Software per Quotation #00305 be awarded to Fusus, LLC for a three-year contract at $49,900 per year for the total amount of $149,700.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem that a purchase order for purchase and installation of FususOne Software per Quotation #00305 is hereby awarded to Fusus, LLC for a three-year contract at $49,900 per year for the total amount of $149,700.

BE IT FURTHER RESOLVED that the award of this purchase order constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the purchase order until the order is duly executed by the City.

BE IT FURTHER RESOLVED that funds are available in the 2020 Strategies for Policing Innovation program grant.