

Information Item

Date: September 17, 2019

To: Lee Garrity, City Manager; Ben Rowe, Assistant City Manager

From: Tom Kureczka, Chief Information Officer

Subject: Information Regarding Winston-Salem/Forsyth County Radio System Towers

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



During the September 9, 2019 City Council Finance Committee meeting Council Member Adams requested information regarding the Winston-Salem/Forsyth County radio system towers. She is interested in what towers the City owns and/or shares ownership with Forsyth County. She also requested information about current lease arrangements with third parties for the placement of equipment on a tower, and the length, yearly rental fee, and annual fee increases for each lease.

The City and County jointly own (50/50) all of the towers except for the Kernersville tower, which the Town of Kernersville owns. The tower locations are:

Site Name	Street Address	Location Description
Winston Tower	301 N. Main Street	On top of the Winston Tower building.
Fairlawn Drive	2915 Fairlawn Drive	Behind Wendy's restaurant at 2735 Reynolda Road.
Palmer Lane	793 Palmer Lane	Next to Fire Station No. 5 at 771 Palmer Lane.
Clemmons	6315 Amp Drive	Across from Holiday Inn at 6320 Amp Drive
Lewisville	7800 Shallowford Road	Across from the Lewisville Landfill at 7815 Shallowford Road.
Old Richmond	8124 Reynolda Road	Behind the Spevco manufacturing facility at 8118 Reynolda Road.
Walkertown	5067 Salem Road	Access driveway is next to 5063 Salem Road
Kernersville	720 McKaughan Street	At the back (West) side of Kernersville Public Works.

Currently there is only one lease agreement in place with a third party for the rental of tower space for the installation of equipment. This is with New Cingular Wireless PCS, LLC, for space on the Fairlawn Drive tower. This agreement was approved in January 2014 with a rental fee of \$25,000 the first year and an annual 3% increase. The term of the lease is 25 years.

In September 2017 the City and County approved an amendment to this lease for a request for additional space from New Cingular Wireless, with additional rent the first year at \$3,600 and a 3% annual increase. This amendment was co-termed with the original 2014 lease agreement.

New Cingular Wireless has requested a second amendment to the lease, which is the item presented to City Council Finance Committee on September 9, 2019. The first year fee of the second amendment will be \$1,800, with a 3% annual increase. This second amendment will also be co-termed with the original lease. The current annual rental fee for the original lease and first amendment is \$32,689.85. If the request for the second amendment is approved the new current rental fee will be \$34,489.85. Revenue for this lease is split by the City and County at a 50-50 split.