City Council – Action Request Form October 15, 2024 To: Mayor, Mayor Pro Tempore and Members of the City Council Sharon Wojda, Assistant City Manager Trey Mayo, Fire Chief Darren Redfield, Purchasing Director

Council Action Requested:

Resolution Awarding Purchase Order for Four Fire Trucks

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

The Fire Department budgeted to replace three pumper fire engines and one aerial ladder fire engine that have exceeded the minimum replacement criteria. See Exhibit A for complete replacement details.

On December 12, 2023, the Houston-Galveston Area Council (H-GAC), a cooperative purchasing group, awarded competitive bid contract #FS12-23 per bid specifications to Atlantic Emergency Solutions, Inc. of Manassas, VA, who has offered a quotation for three Pierce Enforcer pumper trucks in the amount of \$1,122,783.33 per vehicle, plus a one-time order processing charge of \$2,000, for a total cost of \$3,370,350.

Atlantic Emergency Solutions, Inc. also offered a quotation for a Pierce Enforcer 105 aerial ladder truck in the amount of \$1,884,670, plus a one-time order processing charge of \$2,000 for a total cost of \$1,886,670. The total cost for all four vehicles is \$5,257,020.

N.C.G.S. 143-129(e)(3) authorizes "purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies."

It is recommended that a purchase order be awarded to Atlantic Emergency Solutions, Inc. for three Pierce Enforcer pumper trucks and one aerial ladder truck, per contract specifications, for a total cost of \$5,257,020.

Committee Action:			
Committee	FC-10/15/2024	Action	Approval
For	Unanimous	Against	
Remarks:			

The FY 2024-25 capital equipment budget includes sufficient funds for this purchase, which will be financed through the City's internal leasing program.

M/WBE comment: see Exhibit A for workforce demographics.