

All bids exceeded the budget; therefore, staff entered into negotiations with the lowest bidder, as permitted by North Carolina General Statute 143-129(b), to make “reasonable changes to the plans and specifications as may be necessary to bring the contract price within the funds available.” By changing the type of windows and doors, the low bidder reduced their bid by \$40,000, bringing their total base bid down to \$302,000. The designer’s estimate was \$331,473.

The low bidder, W.C. Construction Company, LLC submitted M/WBE subcontracting goals below those established for this project of 18% with minority-owned businesses and 14% with women-owned businesses. Therefore, pursuant to the City’s M/WBE Policy, the Internal M/WBE Committee and the Citizen's M/WBE Advisory Committee met to review and consider all documentation of the bidder's good faith efforts which follow this resolution. The Citizen's M/WBE Advisory Committee determined that a reasonable good faith effort was made. The Council may consider this and other factors in its decision to award the contract.

Staff recommends that a contract for construction of Patterson Avenue Streetscape and Façade Renovations be awarded to W.C. Construction Company, LLC, the low bidder meeting specifications, in the negotiated total amount of \$302,000.

M/WBE comment: In addition to advertisement on the city website and state’s IPS website, notifications were sent to all local M/WBE and area HUB businesses on a weekly basis. See Exhibit A for complete list of businesses notified of this bid opportunity. W.C. Construction Company, LLC is a HUB-certified minority-owned business.

Workplace Demographics: See Exhibit A