

**Project - Managed Security Service Provider**

| <b>MWBE Commitment</b>  |        |
|---|--------|
| Percent goal met or good faith effort made?   | Points |
| <b>Certified M/WBE Compliance-Primary Vendor</b> (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE subcontractor. | 5      |
| <b>Not Qualified</b> Vendors proposal indicated that they do not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.   | 0      |

| <b>InfusionPoints, LLC</b> |        |                |               |
|----------------------------|--------|----------------|---------------|
|                            | Weight | Grade          | Total Score   |
| MWBE Commitment            | 20.00  | 5.00           | 100.00        |
| Business Location          | 20.00  | 3.00           | 60.00         |
| Functionality/Capability   | 30.00  | 3.00           | 90.00         |
| Relevant Qualifications    | 15.00  | 5.00           | 75.00         |
| Cost Effectiveness/Value   | 5.00   | 5.00           | 25.00         |
| Relevant Experience        | 10.00  | 1.00           | 10.00         |
| <b>Final Score</b>         |        | <b>Max 500</b> | <b>360.00</b> |

| <b>Business Location</b>  |        |
|---------------------------|--------|
|                           | Points |
| Within Winston-Salem      | 5      |
| Within North Carolina     | 3      |
| Outside of North Carolina | 0      |

| <b>Functionality and Capability</b>   |        |
|---|--------|
| Response  | Points |
| Meets all RFP requirements and exceeds expectations on delivery of RFP requirements | 5      |
| Meets all RFP requirements  | 3      |
| Does not meet all RFP requirements  | 0      |

| <b>Relevant Experience and Qualifications</b>          |        |
|--|--------|
| Rating   | Points |
| Greater than 10 Cisco Certified Staff (CCNP or Higher) | 5      |
| 7-10 Cisco Certified Staff (CCNP or Higher)            | 3      |
| 4-6 Cisco Certified Staff (CCNP or Higher)             | 2      |
| 2-3 Cisco Certified Staff (CCNP or Higher)             | 1      |
| Less than 2 Cisco Certified Staff (CCNP or Higher)     | 0      |

| <b>Cost Effectiveness/Value</b>            |        |
|--|--------|
| Response                                   | Points |
| Least cost compared to all other proposers | 5      |
| 2nd least cost                             | 4      |
| 3rd least cost                             | 3      |
| 4th least cost                             | 2      |
| 5th least cost                             | 1      |
| 6th least cost                             | 0      |

| <b>Relevant Experiences</b>                             |        |
|---|--------|
| Response  | Points |
| Greater than 10 verified for similar projects performed | 5      |
| 10 verified for similar projects performed              | 4      |
| 8-9 verified for similar projects performed             | 3      |
| 6-7 verified for similar projects performed             | 2      |
| 5-verified for similar projects performed               | 1      |
| less than 5 verified similar projects performed         | 0      |