



## City of Winston-Salem City Council Council Agenda Item Summary

<b>Title</b>	Resolution Awarding Purchase Order for Concrete Pipe
City Council Committee	Committee of the Whole
Staff Lead (Presenter)	Darren Redfield, Purchasing Manager
Department Head	Keith Huff, Field Operations Director
City Manager/ACM	Aaron King, ACM

### Agenda Item Summary

Recommended Council Action	Resolution Approval
Suggested Motion Options	I move to approve this resolution awarding a purchase order for the annual supply of concrete pipe.
Strategic Focus Area	Good Government
Strategic Plan Objective	GG4: Maintaining and Updating Infrastructure and Facilities
Anticipated Fiscal Impact	Fiscal Impact Anticipated: See Analysis in Summary

### Summary of Information

The Field Operations/Stormwater and the Recreation & Parks Departments order various diameters of concrete pipe to make as-needed repairs to stormwater infrastructure to maintain proper drainage in rights-of-way and city parks. The bid specifications noted that City crews will pick up the product. The contract period will be January 1, 2026 through December 31, 2026.

City/County Purchasing advertised a formal bid, and one bid was received on October 27, 2025 as follows:

	<u>City, State</u>	<u>Total of Unit Prices</u>
Foley Products Company, LLC	Winston-Salem, NC	\$543,994.10

It is recommended that a purchase order be awarded to Foley Products Company, LLC, the low bidder meeting bid specifications, in the estimated annual amount of \$543,994.10 for various sizes of concrete pipe to be ordered as needed during calendar year 2026.

### Analysis of Fiscal Impact



**Vision:** To be a premier city in the region providing world-class amenities while retaining a sense of charm and hospitality  
**Mission:** To provide impactful services that enhance the quality of life for current and future generations  
**Values:** Teamwork \* Responsibility \* Respect \* Integrity \* Customer Service

The FY 2025-26 operations budget for each department include sufficient funds for the anticipated purchases, with purchases after June 30 subject to future budget appropriations for each department.

M/WBE comment: There are no known minority or woman-owned businesses that sell this product. See Exhibit A for a complete list of businesses notified and the vendor's workforce demographics.

**Attachments**

- RES – Concrete Pipe
- Exhibit A – Bid List and Workforce Demographics

Committee Action	COTW 11/12/2025
For:	Against:
Remarks: Approved Unanimously	