

Resolution #21-0688
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**RESOLUTION AUTHORIZING THE CITY MANAGER ENTER INTO A CONTRACT
WITH STRATEGICS CONSULTING, LLC**

WHEREAS, the City issued a Request for Proposals (RFP) to enter into an agreement with a qualified federal legislative and lobbying firm that specializes in assisting local governments in obtaining federal funding for priority projects; and

WHEREAS, the scope of services include duties such as developing an annual Federal Action Plan for the City, identifying and aggressively acting to obtain funding, providing notices for federal grant opportunities, establishing materials and scheduling meetings with key federal contacts and officials, and providing federal advocacy advice proactively and in reaction to requests from the City; and

WHEREAS, proposals were received on October 22, 2021, from Strategics Consulting, LLC, located in Clemmons, NC, and McGuireWoods Consulting, LLC, located in Washington, D.C.; and

WHEREAS, terms of the RFP reserve the right for the City to extend this contract for as many as four additional 12-month periods with the contract amount not to exceed \$90,000 annually, for a potential total estimated contract value of \$450,000.

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and City Council hereby authorize the City Manager to execute a contract with Strategics Consulting, LLC for federal legislative and lobbying consulting services for FY 2022-23 in an amount not to exceed \$90,000.

BE IT FURTHER RESOLVED, that the City Manager is hereby authorized to renew the contract up to four additional years provided the City is satisfied with the services rendered,

**Winston-Salem City Council
APPROVED
January 3, 2022**

the funds are in the budget, and the amount of the contract does not exceed the City Manager's contracting authority.