

Resolution #23-0164
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**RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO AN
AGREEMENT WITH WILLIS TOWERS WATSON ANALYTICAL INSURANCE
SERVICES, INC. TO PROVIDE EMPLOYEE BENEFITS CONSULTING SERVICES**

WHEREAS, the City of Winston-Salem contracts with Willis Towers Watson Analytical Insurance Services, Inc. to provide consulting services for employee benefits and wellness programs; and

WHEREAS, the City's contract with Willis Towers Watson Analytical Insurance Services, Inc. shall expire on July 31, 2023; and

WHEREAS, the City conducted a competitive proposal process to select a firm to provide employee benefits consulting services; and

WHEREAS, the City considered proposals from Gallagher Benefit Services, Inc., Mark III Brokerage, Inc., and Willis Towers Watson Analytical Insurance Services, Inc.; and

WHEREAS, an evaluation team of City staff reviewed the proposals and scored them based on M/WBE commitment, relevant experience, cost effectiveness/price value, and governmental references; and

WHEREAS, based on the evaluation of the proposals, including the finalist interviews, the evaluation team recommended that the City enter into a one-year agreement, with options to extend the agreement for two additional twelve-month periods, with the City's current consultant, Willis Towers Watson Analytical Insurance Services, Inc., for employee benefits consulting services at an annual cost not to exceed \$145,000; and

WHEREAS, Willis Towers Watson Analytical Insurance Services, Inc. will subcontract 10% of the agreement to Benefits Plus Consulting Group, Inc., a minority-owned company, to provide consulting on voluntary benefits; and

WHEREAS, funds for this agreement are budgeted in the Employee Benefits Fund.

NOW, THEREFORE, BE IT RESOLVED, by the Mayor and City Council of the City of Winston-Salem that the City Manager is hereby authorized to enter into a one-year agreement with Willis Towers Watson Analytical Insurance Services, Inc., with options to extend the agreement for two additional twelve-month periods, for employee benefits consulting services at an annual cost not to exceed \$145,500.

BE IT FURTHER RESOLVED, that this Resolution shall become effective August 1, 2023.