

City Council – Action Request Form

Date: November 7, 2022

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Patrice Toney, Assistant City Manager
Trey Mayo, Fire Chief
Shantell McClam, Purchasing Director

Council Action Requested:
Resolution Awarding a contract to purchase Engine 12 Pumper Equipment for the Winston-Salem Fire Department

Strategic Focus Area: Service Excellence

Strategic Objective:

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

The Winston-Salem Fire Department has a need to purchase new Pumper Equipment for Engine 12. This equipment is essential for the Fire Department’s medical response to support service excellence within the community. The equipment includes hoses, nozzles, self-contained breathing apparatus, forcible entry tools, fans and saws. Bids were opened on July 18, 2022, per Bid No. FB 2322 and the following bids were received:

Atlantic Emergency Solutions, Inc.	Manassas, VA.	\$122,643.85
Fire Connections, Inc.	Rocky Mount, N.C.	130,878.19
Stevens Fire Equipment, Inc.	Morganton, N.C.	138,307.38
C.W. Williams & Co., LLC	Rocky Mount, N.C.	304,414.90

It is recommended that a contract be issued to Atlantic Emergency Solutions, Inc. for Pumper Equipment for Engine 12 for the Winston-Salem Fire Department, the low bidder meeting specifications in the total amount of \$122,643.85.

This equipment purchase was approved in the FY 2021-2022 budget. The capital outlay budget amount is \$145,775.17.

M/WBE comment: There are no known M/WBE Vendors that provide this equipment. See Exhibit A for Workforce Demographics for Atlantic Emergency Solutions, Inc.

Committee Action:

Committee Finance 11/7/2022 **Action** Approval

For Unanimous **Against** _____

Remarks: