

City Council – Action Request Form

Date: August 9, 2021

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Damon Dequenne, Assistant City Manager
Trey Mayo, Fire Chief
Jerry Bates, Purchasing Director

Council Action Requested:

Resolution Awarding Purchase Order for Fire Pumper Trucks

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

Winston-Salem Fire Department has the need to purchase two fire pumper trucks, one as a replacement for truck #1091, a 2007 Sutphen/HS4297 pumper with 158,511 miles and has accrued \$199,921 of repair and maintenance costs, and one truck to be stationed at Station 13 on Bethel Methodist Church Lane.

The Houston-Galveston Area Council (HGAC), a competitive bidding group purchasing program, received bids for fire service apparatus and on November 18, 2019, The Sutphen Corporation, located in Dublin, Ohio, was awarded competitive bid contract #FS12-19 product code FS19IIC04 specifications for the pumper trucks and offers the Sutphen Heavy Duty fire pumper trucks per HGAC specifications, including the performance bond, at a cost of \$663,697.57 each for a total cost of \$1,327,395.14.

N.C.G.S. 143-129(e)(3) authorizes "purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies."

It is recommended that a purchase order be awarded to The Sutphen Corporation for the purchase of two Sutphen Heavy Duty fire pumper trucks per competitive bid contract #FS12-19 product code FS19IIC04 specifications, including the performance bond, at a cost of \$663,697.57 each for a total cost of \$1,327,395.14. This recommendation is in accordance with N.C.G.S. 143-129(e)(3).

Committee Action:

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|------------------|------------------|----------------|----------|
| Committee | Finance 8/9/2021 | Action | Approval |
| For | Unanimous | Against | |

Remarks:

The City's FY 2021-22 capital equipment budget includes sufficient funds for this purchase which will be financed through the North Carolina Municipal Leasing Corporation with funding for the lease payments available in the General Fund FY 2021-22 budget.

M/WBE comment: There are no known area minority or woman-owned companies that sell this equipment. See Exhibit A for The Sutphen Corporation workforce demographics.