

City Council – Action Request Form

Date: September 12, 2023

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Ben Rowe, Assistant City Manager
 Nicholas Geis, Director of Fleet Services
 Darren Redfield, Purchasing Director

Council Action Requested:
 Resolution Awarding a Purchase Order for Eight Tandem Axle Dump Trucks

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

The Street Maintenance Division of the Field Operations Department needs to purchase eight new tandem axle dump trucks as replacements for vehicles that have high mileage and excessive maintenance costs. These tandem axle trucks are used throughout the year in the routine construction and maintenance of the city’s street and drainage systems and are also used to transport materials to and from job sites. These trucks are also critical components of snow and ice removal operations.

Purchasing advertised a formal bid and three bids for the purchase of eight tandem axle dump trucks, per bid specifications, were received on August 11, 2023, as follows:

	<u>City/State</u>	<u>Price Each</u>	<u>Price for Four</u>
White’s International	Greensboro, NC	\$153,773	\$1,230,184
All Roads Kenworth	Mardela Springs, MD	189,636	1,527,088
Technology International	Lake Mary, FL	279,250	2,234,000

It is recommended that a purchase order be awarded to White’s International for the purchase of eight 2024 International HV607 trucks with Godwin dump body per specifications, at a cost of \$153,773 each for a total cost of \$1,230,184.

These vehicles were budgeted in past years. Funds will be made available in the current budget for this purchase, which will be financed through the City’s internal leasing program.

M/WBE comment: There are no known area minority or woman-owned companies that sell these vehicles. See Exhibit B for a complete list of dealerships who received the bid invitation, as well as workforce demographics of the awarded vendor.

Committee Action:

Committee	<u>FC – 09/12/2023</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>

Remarks: