Construction is almost complete on the marina and adjacent parking lot at Salem Lake. In preparation for opening the new facility, rental fees have been evaluated based on research from regional recreation and parks departments with similar services.

Winston-Salem Recreation and Parks does not have any current comparable rental spaces to the marina, so site visits to four special use facilities in the Durham/Raleigh area were made. Rental fees from other municipal marinas and special use facility are:

<u>Lake Wheeler, Raleigh, NC – Marina Rental Fees</u>

	City Resident	Non-City Resident	
Facility Fee $(0-4 \text{ hours})$	\$540	·	
Additional hour	\$135		
Personnel Fee	\$20/hour		
Deposit	\$100		

Rental includes:

Conference room (1,000 sq. ft.), covered veranda (484 sq. ft.), full kitchen, open deck

Seating Capacity = 68 **Standing Capacity** = 120

Bass Lake, Holly Springs, NC – Marina Rental Fees

	City Resident	Non-City Resident
Facility Fee (0 – 4 hours)	\$405	\$595
Additional hour	\$95	\$142.50
Personnel Fee	\$25/hour	\$25/hour
Wedding Package (Friday – Sunday)	\$2,000	\$3,000
Deposit	\$100	\$100

Rental includes:

Conference Room (1,200 sq. ft.), deck (2,000 sq. ft.), catering kitchen

Seating Capacity = 80 **Standing Capacity** = 150

White Deer Park, Garner, NC - Nature Center Rental Fees

	City Resident	Non-City Resident
Facility Fee $(0-4 \text{ hours})$	\$280	
Additional hour	\$70	
Personnel Fee	\$10/hour	
Deposit	\$150	

Rental includes:

Conference room (1,050 sq. ft.), private deck, refrigerator, sink

Seating Capacity = 72

Standing Capacity = 99

Crowder Woodland Center, Raleigh, NC – Special Use Facility Rental Fees

	City Resident	Non-City Resident
Facility Fee $(0-4 \text{ hours})$	\$760	·
Additional hour	\$180	
Personnel Fee	\$40/hour	
Deposit	\$100	

Rental includes: Conference room (1,344 Sq. ft.), open deck, catering kitchen, lobby

Seating Capacity = 120 Standing Capacity = 150

Through research and comparison of amenities at other municipal marinas the following recommendations are suggested for the Salem Lake Marina rental rates:

Salem Lake, Winston-Salem, NC – Marina Rental Fees

	City Resident	Non-City Resident
Facility Fee (0 – 4 hours)	\$600	\$700
Each Additional Hour	\$150	\$175
Deposit (*per day, non-refundable)	\$100*	\$100*
Personnel Fee	\$20/hour	\$20/hour
Wedding Package (Friday – Sunday)	\$2,000	\$3,000
Deposit Wedding Package (non-refundable)	\$300	\$300

Rental includes:

Conference room (2,500 sq. ft.), covered veranda, lobby (660 sq. ft.), full kitchen, private covered deck, semi-private open deck, private restrooms (inside & outside), wireless internet, storage/staging area. Wedding Package allows access at 4:00 p.m. Friday for event set-up, Saturday use, and Sunday clean-up until 12:00 p.m.

Seating Capacity (estimated) = 160 **Standing Capacity (estimated)** = 200

The fees were presented to the Recreation and Parks Commissioners at its September meeting.