

Resolution #24-0285
2024 Resolution Book, Page 111

**RESOLUTION APPROVING A CONTRACT WITH NWN CORPORATION FOR THE
PURCHASE OF CISCO SERVER EQUIPMENT**

WHEREAS, two of the Cisco Blade Servers in the City data centers are end-of-life, no longer supported by the manufacturer, and are incompatible with modern cyber security systems and software; and

WHEREAS, new Cisco Blade Servers will improve speed, performance, reliability, and provide seamless integration with the existing Cisco cyber security infrastructure; and

WHEREAS, through an Invitation for Bid process, using hardware specifications provided by Information Systems staff, quotes were received from the following vendors:

NWN Corporation	\$ 376,450.48
Saitech, Inc.	\$ 426,250.08
Brightcenta, Inc.	\$ 438,847.36
Unicom	\$ 470,885.41
Sunflower Lab, LLC	\$ 473,203.14
Howard Technology	\$ 479,814.00; and

WHEREAS, approval is requested to purchase two Cisco Blade Servers and associated hardware from NWN Corporation for \$376,450.48; and

WHEREAS, the Information Systems approved FY 23-24 budget includes allocated funds to cover the total cost of this purchase.

**Winston-Salem City Council
APPROVED
June 3, 2024**

NOW, THEREFORE, BE IT RESOLVED that the

Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into a contract with NWN Corporation for the purchase of Cisco server equipment in the amount of \$376,450.48.

BE IT FUTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.