

City Council – Action Request Form

Date: September 17, 2018

To: The City Manager

From: Damon Dequenne, Assistant City Manager
Jerry Bates, Purchasing Director

Council Action Requested:

Adoption of Resolution Awarding Purchase Order for Pumper Equipment.

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

The Winston-Salem Fire Department has the need to purchase pumper equipment for the fire pumper truck approved for purchase by the Mayor and City Council during the August 20, 2018 meeting. This equipment will replace old outdated tools and equipment from unit #31 including hoses, nozzles, self-contained breathing apparatus, forcible entry tools, and radios. The bids received August 15, 2018 are listed below:

	<u>City/State</u>	<u>Total</u>
Atlantic Emergency Solutions, Inc.	Morganton, NC	\$199,455.90
Safe Industries, Inc.	Easley, SC	205,848.00
Stevens Fire Equipment, Inc.	Morganton, NC (partial)	118,295.63
Municipal Emergency Services, Inc.	Charlotte, NC (partial)	131,044.90
Kenco Fire Equipment, Inc.	Springfield, MO (partial)	31,794.29
Physio-Control, Inc.	Redmond, WA (partial)	5,225.67

Atlantic Emergency Solutions, Inc. and Safe Industries, Inc. were the only vendors that submitted a complete bid for all of the equipment requested in the bid, therefore, it is recommended that a purchase order be awarded to Atlantic Emergency Solutions, Inc., lowest responsive, responsible bidder, for the purchase of pumper equipment per bid specifications at a cost of \$199,455.90. The purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2018-19 budget.

Committee Action:

Committee Finance 9/10/18 **Action** Approval

For Unanimous **Against** _____

Remarks:

M/WBE COMMENT: This equipment was advertised on the City and State's website. Notifications of the bid opportunity were sent to known businesses that supply this equipment and sent to all local M/WBE and area HUB businesses on a weekly basis. See Exhibit A for a complete list of businesses notified of the project and workforce demographics.