

EXHIBIT A

Carolina Thunderbirds Contract Recap:

Year:	2017-18	2018-19	2019-20	2021-22	Totals	AVG.
Games:	31	35	26	32	124	31
Tickets Out:	64982	88807	71854	67401	293044	73261
Avg Attendance:	1523	2053	2165	1559	1825	
Scan %:	79.18	80.68	78.6	72.32	77.695	
Facility Fee:	\$ 43,013.00	\$ 63,379.00	\$ 51,938.00	\$ 51,099.00	\$ 209,429.00	\$ 52,357.25
Concessions:	\$ 81,934.38	\$ 115,300.33	\$ 106,285.66	\$ 116,053.63	\$ 419,574.00	\$ 104,893.50
Rent:	\$ 85,250.00	\$ 96,250.00	\$ 71,500.00	\$ 88,000.00	\$ 341,000.00	\$ 85,250.00
Team Rebate	\$ (29,057.75)	\$ (29,326.95)	\$ (25,330.05)	\$ (17,441.45)	\$ (101,156.20)	\$ (25,289.05)
Staffing Credit:	\$ (57,722.00)	\$ (65,170.00)	\$ (48,412.00)	\$ (59,584.00)	\$ (230,888.00)	\$ (57,722.00)
Staffing Expenses:	\$ (11,365.22)	\$ (35,042.00)	\$ (31,731.01)	\$ (49,347.25)	\$ (127,485.48)	\$ (31,871.37)
Cleanup Expenses:	\$ (30,411.00)	\$ (39,025.00)	\$ (28,990.00)	\$ (35,680.00)	\$ (134,106.00)	\$ (33,526.50)

Note: that these financial figures account for a large portion of revenues and expenses but do not account for all such miscellaneous fees, limited but not included to administrative fees, pre-game entertainment, equipment, box office fees, media buys, promotions, etc. Cleanup Expenses are based on a per game contract average. Some expenses are reimbursed.

Team Rebate: Team attendance incentive, driven off concession revenue

Staffing Credit: Agreed upon dollar amount the City covers on front-of-house game staff

Facility Fee: per ticket revenue paid by the customer direct to the City



Note: The 20-21 Season was cancelled due to the pandemic.