

**Resolution #23-0275**  
**Resolution Book, Page 193**

**RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO AN AGREEMENT WITH MANAGEMENT ADVISORY GROUP INTERNATIONAL, INCORPORATED TO PERFORM A CLASSIFICATION AND COMPENSATION REVIEW OF ALL CITY PAY PLANS AND POLICIES**

**WHEREAS**, Chapter 50, Article 1, Section 50-2 of the City Code of Ordinances establishes the requirement of a position classification plan for all City of Winston-Salem positions; and

**WHEREAS**, the City of Winston-Salem has not completed a comprehensive review of its position classifications and compensations systems since 2017; and

**WHEREAS**, the City of Winston-Salem conducted a competitive proposal process to select a firm to provide a comprehensive review of the same; and

**WHEREAS**, the City considered proposals from Baker Tilly, Bolton Partners, and Management Advisory Group International, Inc.; and

**WHEREAS**, an evaluation team of City staff reviewed the proposals and scored them based on M/WBE commitment, relevant experience, cost effectiveness/price value, and governmental references; and

**WHEREAS**, based on the evaluation of the proposals, including the finalist interviews, the evaluation team recommended that the City enter into a one-year agreement, with options to extend the agreement for two additional twelve-month periods, with Management Advisory Group International, Inc., for classification and compensation review at an annual cost not to exceed \$195,000.

**NOW, THEREFORE, BE IT RESOLVED**, by the Mayor and City Council of the City

**Winston-Salem City Council**  
**APPROVED**  
**August 21, 2023**

of Winston-Salem that the City Manager is hereby authorized to enter into a one-year agreement with Management Advisory Group International, Inc. with options to extend the agreement for two additional twelve-month periods, for employee benefits consulting services at an annual cost not to exceed \$195,000.

**BE IT FURTHER RESOLVED**, that this Resolution shall become effective upon adoption.