



City of Winston-Salem City Council
Council Agenda Item Summary

Title	Resolution Making a Sole Source Award to Peraton-Remotec
City Council Committee	Finance Committee
Staff Lead (Presenter)	Darren Redfield, Purchasing Manager
Department Head	William Penn, Police Chief
City Manager/ACM	Angel Wright-Lanier, ACM

Agenda Item Summary

Recommended Council Action	Resolution Approval
Suggested Motion Options	I move to approve this resolution making a sole source award to Peraton-Remotec for the refurbishment of a hazardous duty robot
Strategic Focus Area	Livable Community
Strategic Plan Objective	LC1: Enhancing Residents' Sense of Safety and Reducing Crime
Anticipated Fiscal Impact	Fiscal Impact Anticipated: See Analysis in Summary

Summary of Information

The Winston-Salem Police Department utilizes an Andros F6B hazardous duty robot for the purpose of defusing bombs, hazmat situations, investigating crime scenes, deploying to evacuated areas, and ensuring officer safety in dangerous situations. This robot has exceeded its useful life of 20 years. A complete refurbishment will save ~\$120,000 over the cost of a new robot and provide another 20 years of useful life with a full three-year warranty.

Peraton-Remotec (Clinton, TN) is the sole manufacturer and distributor for the Andros line of hazardous duty robots including the Andros F6B, FX Robot, Spartan, Wolverine robotic system, and accessories. All robot upgrades include the latest software, electronics, and hardware and will include robotic manipulators solely manufactured by Remotec.

It is recommended that Peraton-Remotec be approved as the sole source vendor for our robot refurbishment in the amount of \$215,000.

This recommendation is based upon the provisions of N.C.G.S. 143-129(e) which provides that "formal bid requirements do not apply to purchases of apparatus, supplies, materials, or equipment when performance or price competition are not

available; when a needed product is available from only one source of supply; or when standardization or compatibility is the overriding consideration.”

Analysis of Fiscal Impact

A complete refurbishment will make our robot like new. This will lower repair costs that are now occurring frequently due to age and wear.

Funding is provided from the Police Department’s controlled substance tax revenue account.

Attachments

- RES – Sole Source Award to Peraton-Remotec

Committee Action	
For:	Against:
Remarks:	