

Attachment A - Price Proposal (Fixed Route)

RFP Reference: Section 4.2.2.D

Instructions: This form is to be used to provide the Offeror's firm and fixed price per Revenue Service Hour, estimated pension costs, and optional services. When combined with the annual and full-term allowances and potential incentives (or liquidated damages), this form identifies the maximum contract value. Offerors are to fill in only the cells highlighted in yellow. All other cells will automatically populate.

	Initial Term					Renewal Term(s)	
	FY2024	FY2025	FY2026	FY2027	FY2028	Year 6	Year 7
Anticipated Revenue Service Hours	181,500	181,500	181,500	181,500	181,500	181,500	181,500

	Rate per Revenue Service Hour						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Guaranteed hourly rate within +/- 10% of anticipated Revenue Service Hours (RSH)	\$ 98.71	\$ 103.55	\$ 107.00	\$ 110.37	\$ 114.02	\$ 116.91	\$ 120.79

	Total Operating Costs for Revenue Service Hours						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
	\$ 17,915,396.19	\$ 18,793,929.52	\$ 19,420,544.57	\$ 20,032,873.49	\$ 20,693,867.02	\$ 21,219,470.53	\$ 21,922,613.53

	Pension Costs						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Estimated Pension Cost	\$ 366,836.47	\$ 378,880.84	\$ 389,246.20	\$ 399,257.28	\$ 409,337.02	\$ 420,124.11	\$ 431,545.24
Estimated PBGC Premium	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pension Total	\$ 366,836.47	\$ 378,880.84	\$ 389,246.20	\$ 399,257.28	\$ 409,337.02	\$ 420,124.11	\$ 431,545.24

	Annual Allowances (Not to Exceed)						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Start Up/Transition	\$ 125,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Customer Service & Marketing	\$ 121,446.42	\$ 127,518.74	\$ 133,894.67	\$ 140,589.41	\$ 147,618.88	\$ 154,999.82	\$ 162,749.81
Bus Stop Infrastructure	\$ 75,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
Total Allowances	\$ 321,446	\$ 177,519	\$ 183,895	\$ 190,589	\$ 197,619	\$ 205,000	\$ 212,750

Full Term Allowances (Not to Exceed)	
PTO Accrual	
Vehicle Commissioning	
Ops & Maintenance Facility	

	Optional Service						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Any Offeror Proposed Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Optional Services							

	Incentive Payments						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
up to 1.5% of RSH Payments	\$ 268,730.94	\$ 281,908.94	\$ 291,308.17	\$ 300,493.10	\$ 310,408.01	\$ 318,292.06	\$ 328,839.20

Max Fixed Route Contract Value	\$ 18,872,410.03	\$ 19,632,238.04	\$ 20,284,993.61	\$ 20,923,213.28	\$ 21,611,230.92	\$ 22,162,886.51	\$ 22,895,747.79
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Signature of Offeror's Authorized Representative

22-Mar-24

Date

RATP Dev USA

Company Name