

City Council – Action Request Form

Date: September 8, 2020

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Tasha Logan Ford, Assistant City Manager
Catrina Thompson, Chief of Police
Jerry Bates, Purchasing Director

Council Action Requested:
Resolution Awarding Purchase Order for Police Pursuit Vehicles

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

On August 17, 2020, the Mayor and City Council awarded the contract to purchase 62 Ford Interceptor SUV police pursuit vehicles for the Winston-Salem Police Department (WSPD) to Asheville Ford, LLC, the recipient of competitive bid contract #19-05-0911R from the North Carolina Sheriff’s Association (NCSA). Following your award staff was made aware by NCSA that Asheville Ford, LLC could not fulfill the requirements of the contract, was terminated by NCSA, and on August 25, 2020, awarded competitive bid contract #19-05-0911R per bid specifications #89 to Performance Ford, Inc. of Clinton, NC.

Performance Ford, Inc. has offered a quotation for a quantity of 62 Ford Interceptor SUV pursuit vehicles that meets specifications required by the City in the amount of \$32,845.30 each for a total cost of \$2,036,408.60.

N.C.G.S. 143-129(e)(3) authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

It is recommended that a purchase order be awarded to Performance Ford, Inc. for the purchase of 62 Ford Interceptor SUV pursuit vehicles that meets specifications required by the City in the amount of \$32,845.30 each for a total cost of \$2,036,408.60. The purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2020-21 budget.

Workforce Demographics: See Exhibit A workforce demographics for Performance Ford, Inc.

Committee Action:

Committee	_____	Action	_____
For	_____	Against	_____

Remarks: