

EXHIBIT B

Qualifications and Experience	
Governmental Auditing Experience	Points
Superior	5
Above Average	4
Average	3
Below Average	2
Poor	1

Price Value	
Competitiveness of Proposal Fee	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Business Location	
Location to City	Points
Within Winston Salem	5
Within North Carolina	3
Outside of North Carolina	0

Cherry Bekaert & Holland LLP			
	Weight	Grade	Total Score
Qualifications and Work Experience	35.00	5.00	175.00
Price Value	25.00	3.00	75.00
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	3.00	60.00
Final Score	Max 500		410.00

Dixon Hughes Goodman LLP			
	Weight	Grade	Total Score
Qualifications and Work Experience	35.00	4.75	166.25
Price Value	25.00	2.00	50.00
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	5.00	100.00
Final Score	Max 500		316.25

Elliott Davis PLLC			
	Weight	Grade	Total Score
Qualifications and Work Experience	35.00	3.50	122.50
Price Value	25.00	5.00	125.00
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Final Score	Max 500		307.50

Thompson, Price, Scott, Adams & Co., PA			
	Weight	Grade	Total Score
Qualifications and Work Experience	35.00	2.50	87.50
Price Value	25.00	4.00	100.00
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Final Score	Max 500		247.50

Business	Avg Score	Rank
Cherry Bekaert & Holland LLP	410.00	1.00
Dixon Hughes Goodman LLP	316.25	2.00
Elliott Davis PLLC	307.50	3.00
Thompson, Price, Scott, Adams & Co., PA	247.50	4.00