

**Exhibit A**

**Businesses directly notified of bid opportunity**

<b>Business Name</b>	<b>City/State</b>	<b>M/WBE</b>
Davenport & Company LLC	Charlotte, NC	NA
DEC Associates, Inc.	Charlotte, NC	NA
First Tryon Securities, LLC	Charlotte, NC	NA
Hilltop Securities, Inc.	Charlotte, NC	NA
PFM Financial Advisors LLC	Arlington, VA	NA
Public Financial Management, Inc.	Arlington, VA	NA
State Farm Insurance Companies	Winston-Salem, NC	NA
Stephens, Inc.	Charlotte, NC	NA
Sustainable Capital Advisors, LLC	New York, NY	WBE
Terminus Securities, LLC	Raleigh, NC	NA
Wye River Group, Inc.	Annapolis, MD	NA

**WORKFORCE DEMOGRAPHICS**

Project/Bid Description: Contract for Financial Advisory Services

Bidder's Company Name: Wye River Group, Inc.

City/State: Annapolis, MD

<u>Gender</u>		<u>Race/Ethnic Identification</u>					
<u>Male</u>	<u>Female</u>	<u>White</u>	<u>African-American</u>	<u>Hispanic</u>	<u>Asian</u>	<u>Native-American</u>	<u>Total</u>
<u>5</u>	<u>3</u>	<u>8</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8</u>

% of Total    62.5%    37.5%    100.0%    0.0%    0.0%    0.0%    0.0%

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.