



City of Winston Salem, North Carolina Audit Executive Summary

January 12, 2025



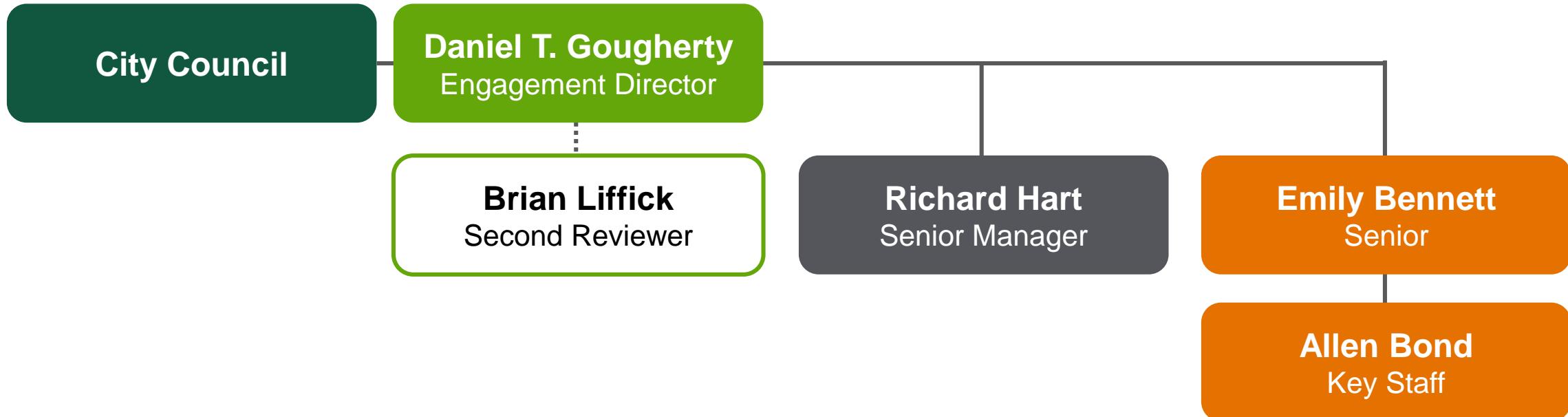
Agenda

- ▶ Client Service Team
- ▶ Results of the Audit
- ▶ Internal Control Communication
- ▶ Internal Control and Compliance
- ▶ Corrected and Uncorrected Misstatements
- ▶ Qualitative Aspects of Accounting Practices
- ▶ Independence Considerations
- ▶ Other Required Communications
- ▶ Other Matters
- ▶ Upcoming Financial Reporting Changes
- ▶ LGC Performance Indicators

This information is intended solely for the use of the City Council and management of the City of Winston Salem, North Carolina and is not intended to be, and should not be, used by anyone other than these specified parties.



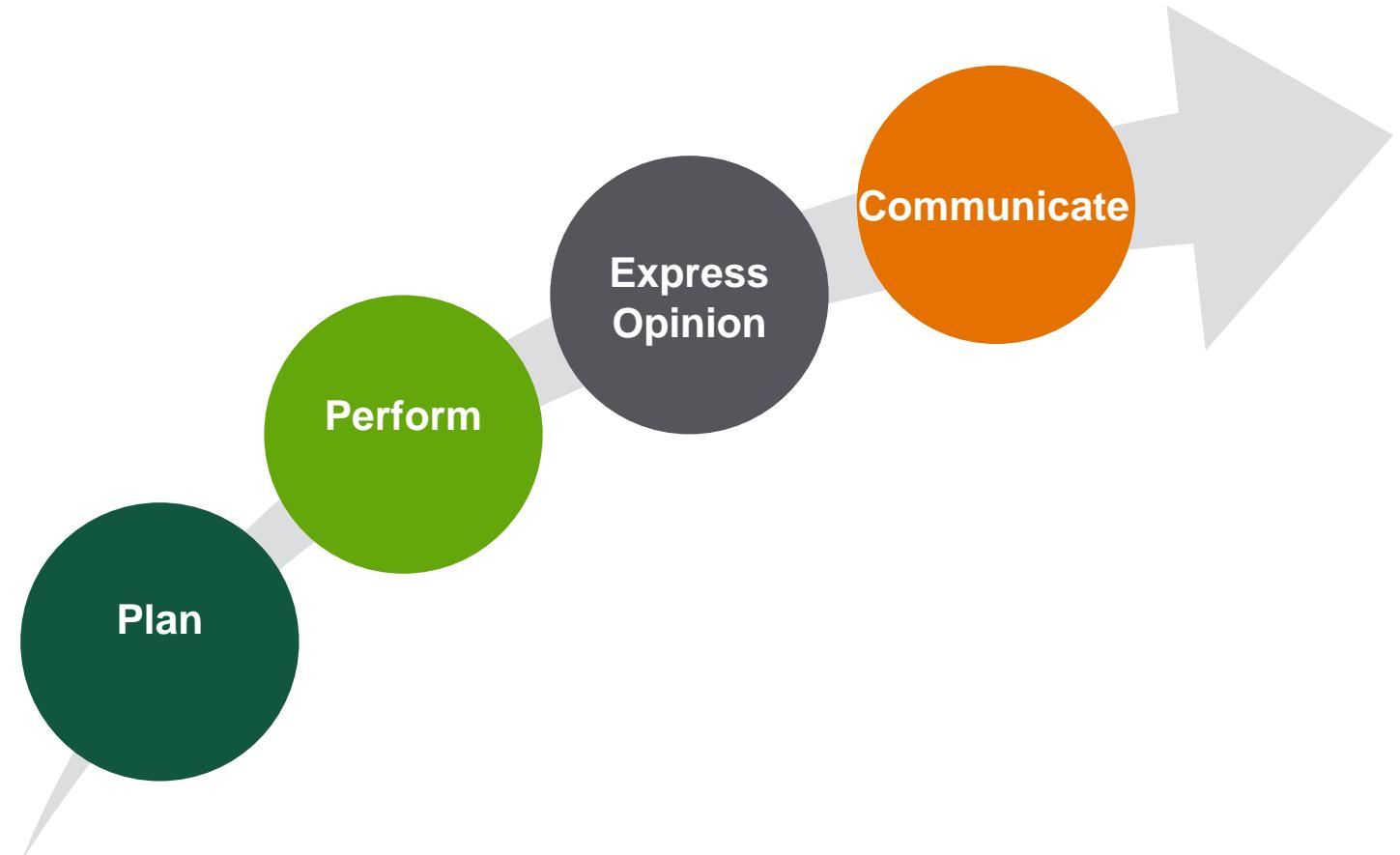
Client Service Team



Results of the Audit

We have audited the financial statements of the City of Winston-Salem, North Carolina (the “City”) as of and for the year ended June 30, 2025, in accordance with generally accepted auditing standards and *Government Auditing Standards* and have issued our reports dated December 22, 2025.

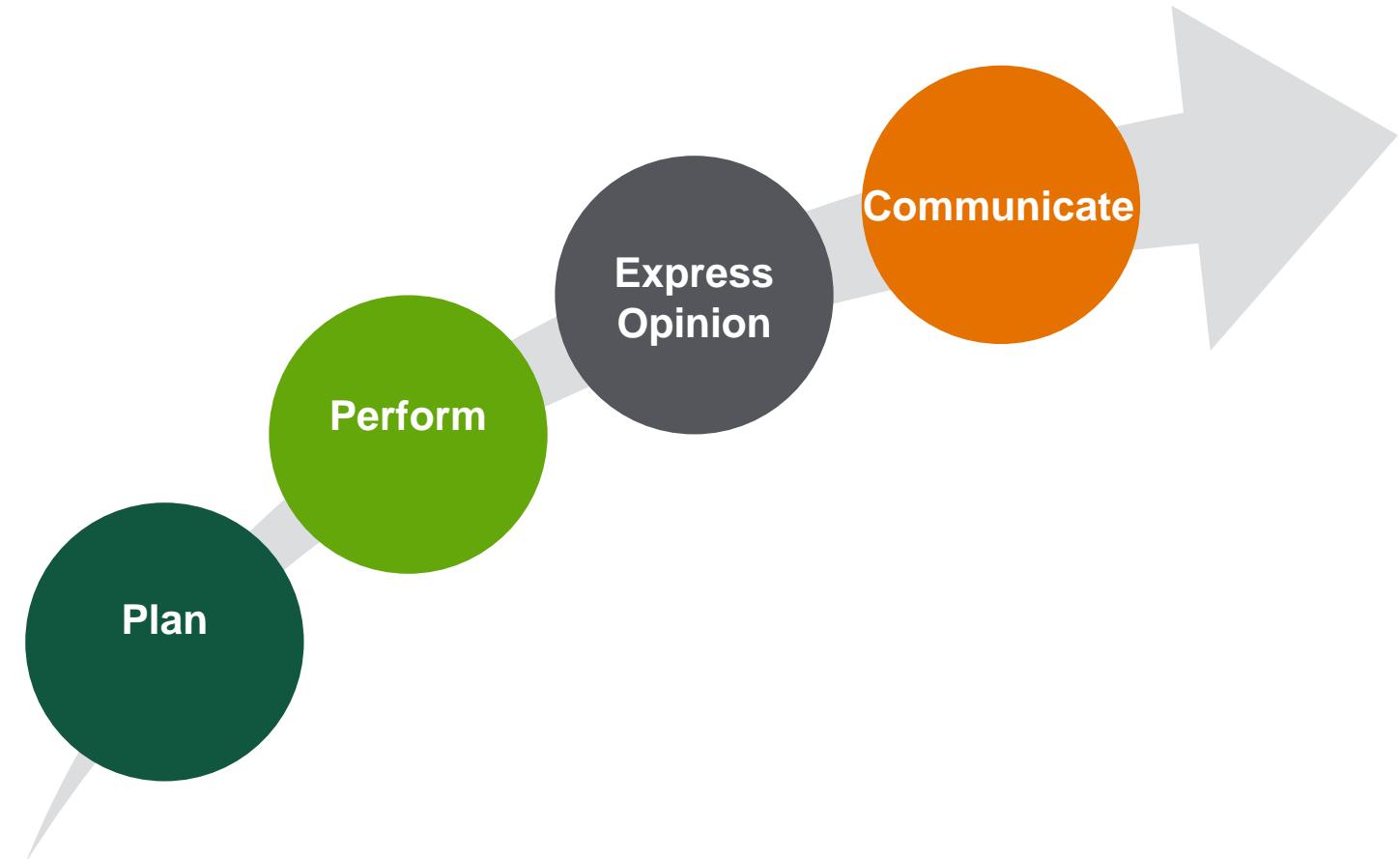
We have issued unmodified opinions on the financial statements.



Results of the Audit

We have also audited City's compliance with the compliance requirements described in the Audit Requirements for Federal Awards ("Uniform Guidance") and Audit Manual for Governmental Auditors in North Carolina which could have a direct and material effect on the City's major federal and state programs for the year ended June 30, 2025.

We will issue an opinion on compliance in relation to our audit of the City's major federal and state awards identified in the schedule of findings and questioned costs upon completion.



Internal Control Communication

In planning and performing our audit, we considered internal control over financial reporting (“internal control”) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements and compliance with Uniform Grant Guidance and the NC State Single Audit Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of the City’s internal control. Accordingly, we do not express an opinion on the effectiveness of the City’s internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. In addition, because of inherent limitations in internal control, including the possibility of management override of controls, misstatements due to error or fraud may occur and not be detected by such controls.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis.



Internal Control Communication

Material Weakness

- ▶ A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the City's financial statements will not be prevented, or detected and corrected, on a timely basis.

Significant Deficiency

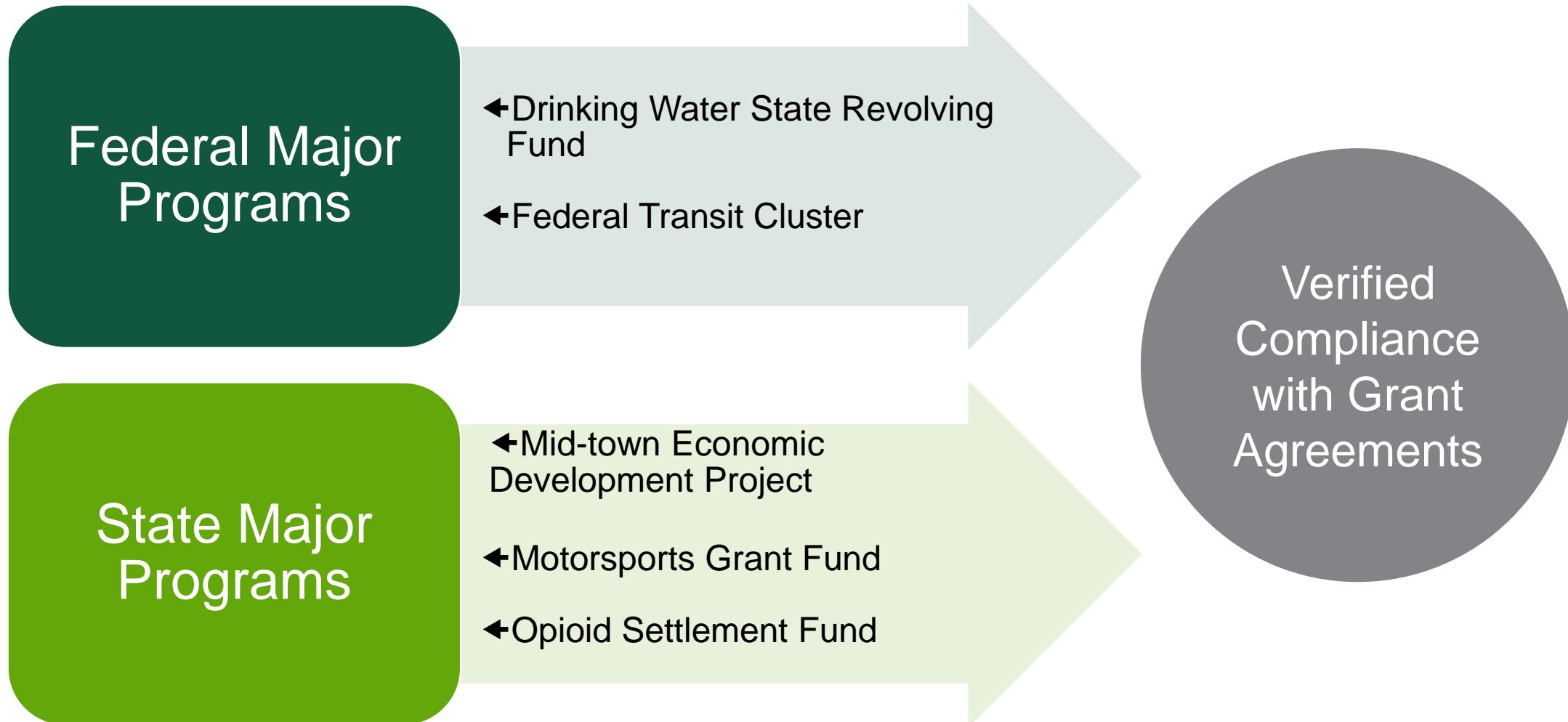
- ▶ A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

We did not identify any control deficiencies that we believe to be material weaknesses.



Internal Control and Compliance

Single Audit (Grants)



Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management.

Corrected Misstatements

- ▶ None noted.



Corrected and Uncorrected Misstatements

Uncorrected Misstatements

- ▶ The following summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. The uncorrected misstatements or the matters underlying them could potentially cause future period financial statements to be materially misstated, even though, in our judgment, such uncorrected misstatements are immaterial to the financial statements under audit.
 - The aggregate remaining funds had approximately \$297,000 of noncapitalizable costs recorded in construction in progress in the prior year that were written off in the current year but should have been an expenditure in the prior year.
 - The aggregate remaining funds had approximately \$286,000 accrued liability for litigation that did not meet the requirements of being probable and reasonably estimable.



Corrected and Uncorrected Misstatements

Uncorrected Misstatements (Continued)

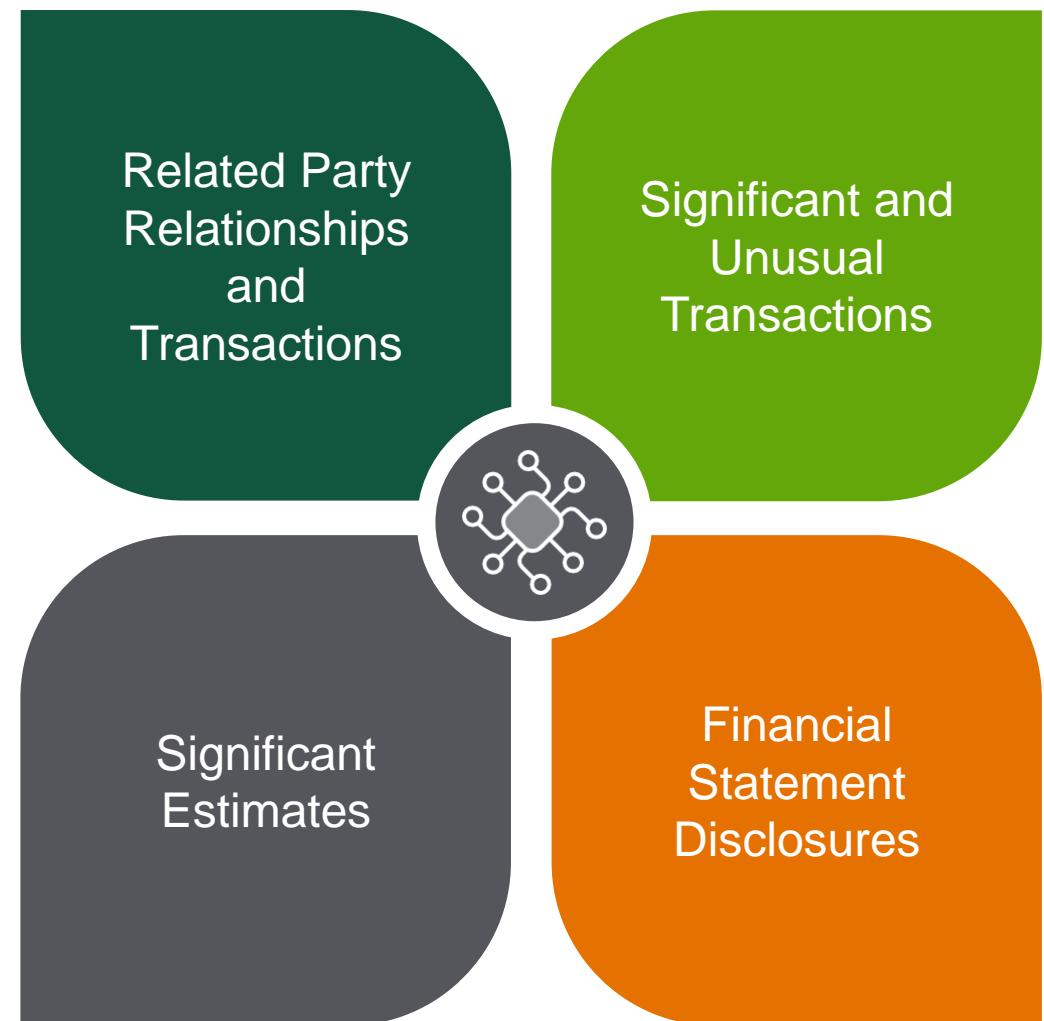
- The Transit Fund had approximately \$169,000 of noncapitalizable costs recorded in construction in progress in the prior year that were written off in the current year but should have been an expenditure in the prior year.
- The Solid Waste Fund had approximately \$248,000 that should have been expensed and recorded in the landfill liability.
- The Capital Projects Fund had approximately \$718,000 overstated in revenue and understated in deferred inflow of resources for unavailable resources for a duplicate invoice entry.



Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the City are described in Note 1 to the financial statements.

As described in Note 3.H., the City changed accounting policies related to compensated absences liability by adopting Governmental Accounting Standards Board Statement No. 101, *Compensated Absences*, implemented during fiscal year June 30, 2025. Accordingly, the accounting change has been retrospectively applied to prior periods presented by reducing net position by \$5,014,353 as if the policy had always been used.

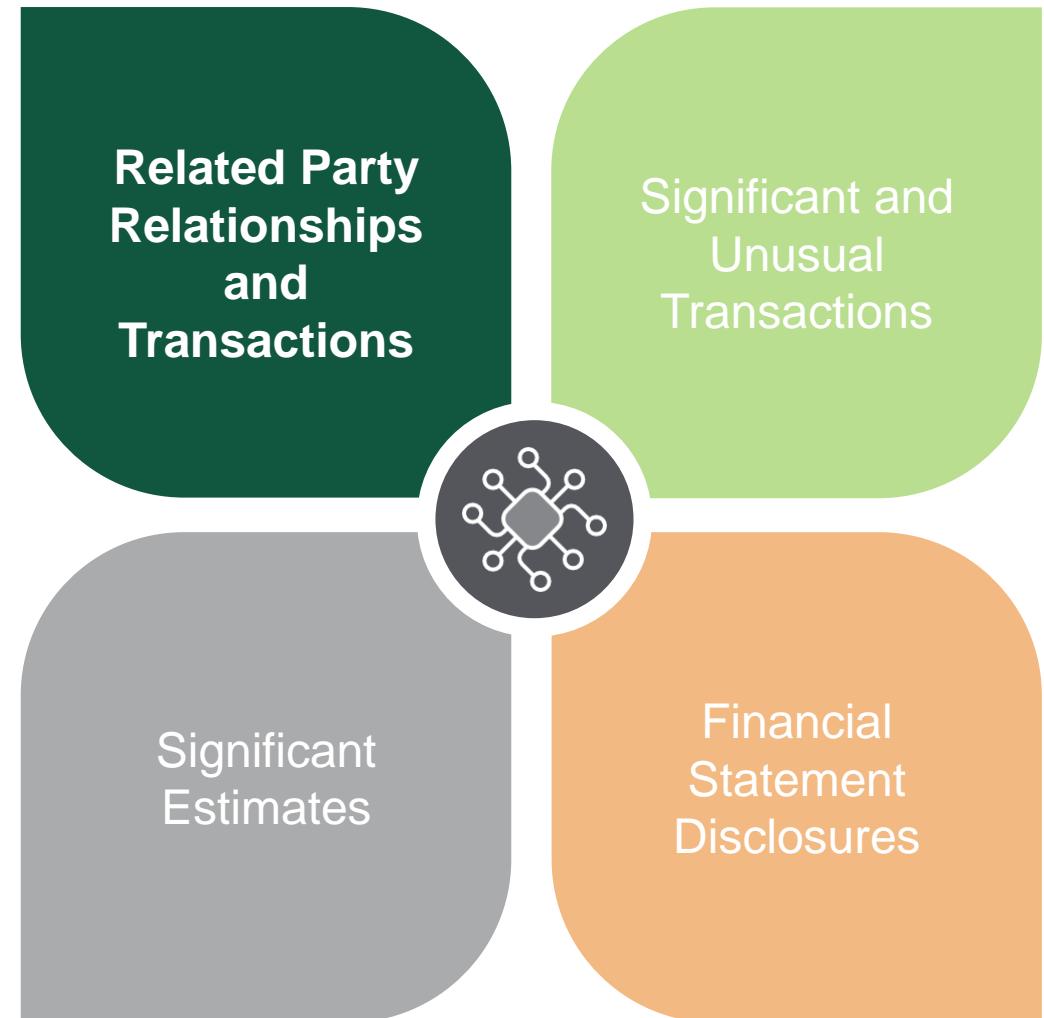


Qualitative Aspects of Accounting Practices

As part of our audit, we evaluated the City's identification of, accounting for, and disclosure of the City's relationships and transactions with related parties as required by professional standards.

We noted none of the following:

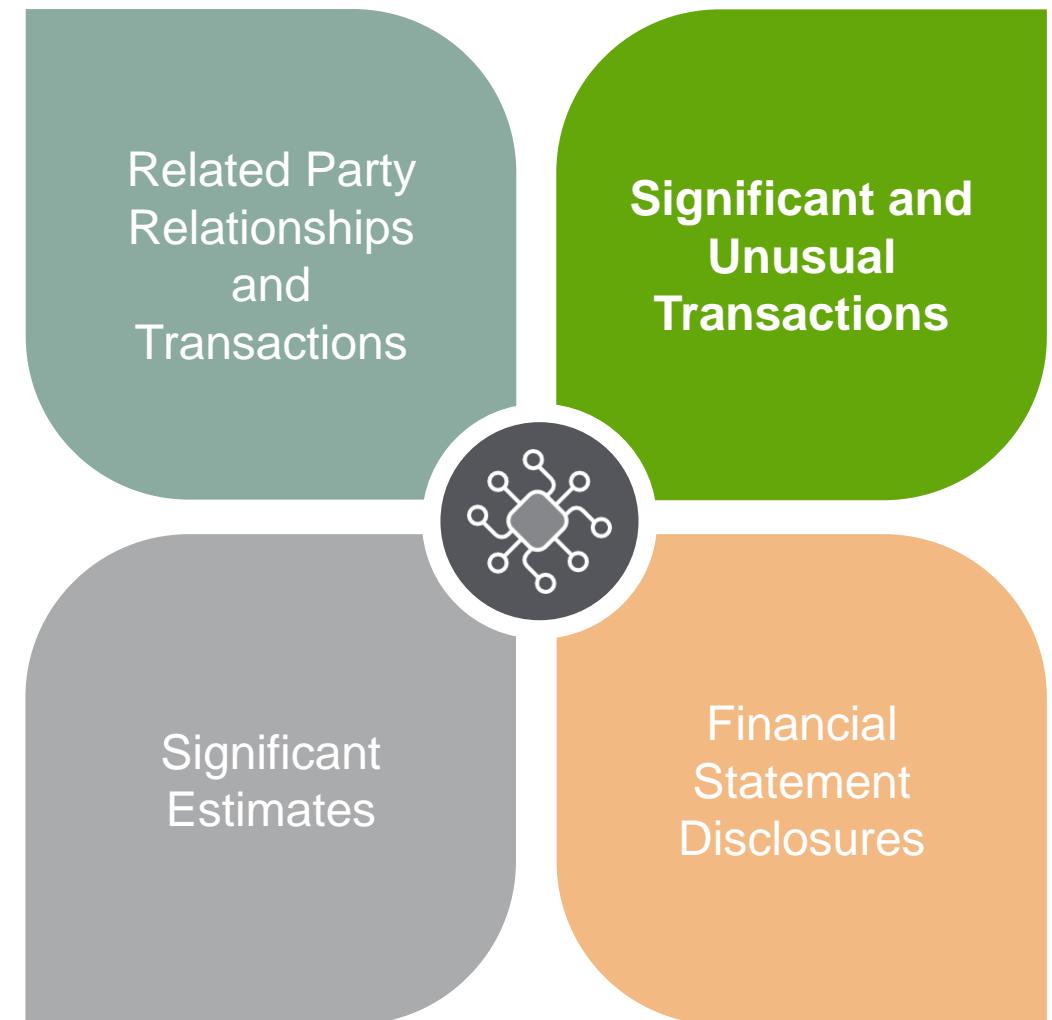
- Related parties or related party relationships or transactions that were previously undisclosed to us;
- Significant related party transactions that have not been approved in accordance with the City's policies or procedures or for which exceptions to the City's policies or procedures were granted;
- Significant related party transactions that appeared to lack a business purpose;
- Noncompliance with applicable laws or regulations prohibiting or restricting specific types of related party transactions; and
- Difficulties in identifying the party that ultimately controls the City.



Qualitative Aspects of Accounting Practices

We noted no transactions entered into by the City during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

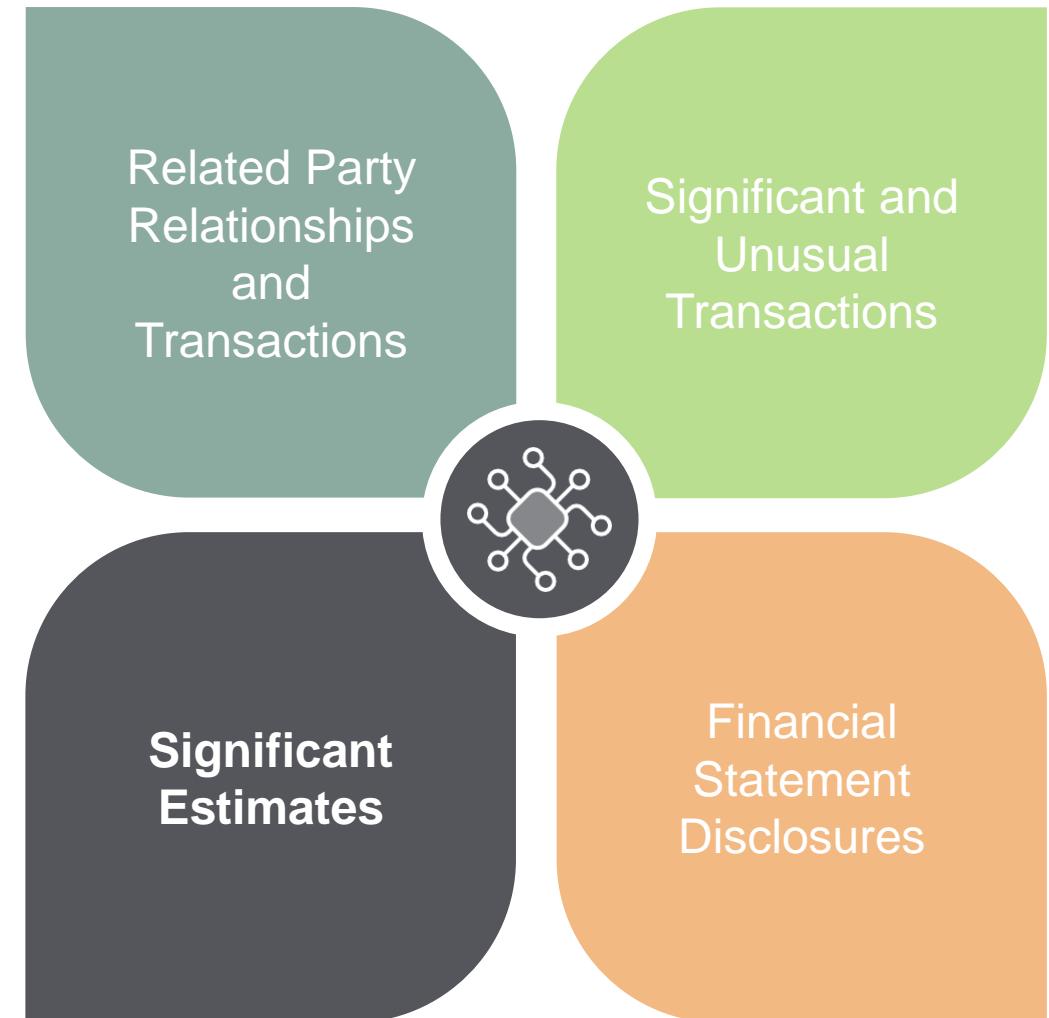
For purposes of this presentation, professional standards define significant unusual transactions as transactions that are outside the normal course of business for the City or that otherwise appear to be unusual due to their timing, size, or nature. We noted no significant unusual transactions during our audit.



Qualitative Aspects of Accounting Practices

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

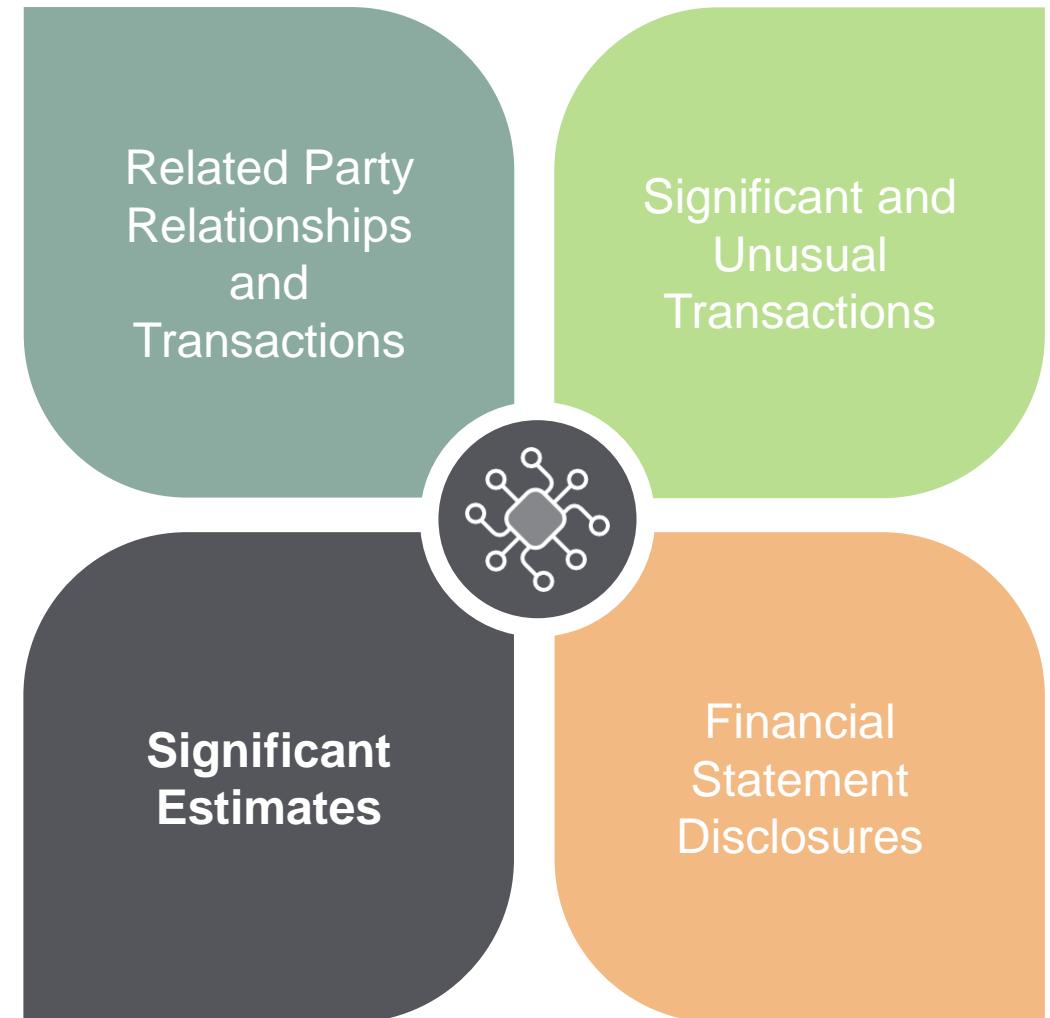
- Management's estimate of the net pension liability (LGERS) and total other postemployment benefit (OPEB) liability, Law Enforcement Officers Special Separation Allowance (LEOSA) liability, incurred but not reported (IBNR) self-insurance liability and related deferred outflows and inflows are based on actuarial valuations by third parties.
- Management's estimate of compensated absences is based on pay rates and historical use of paid time off (PTO) and sick leave.
- Management's estimate of the Landfill Liability



Qualitative Aspects of Accounting Practices

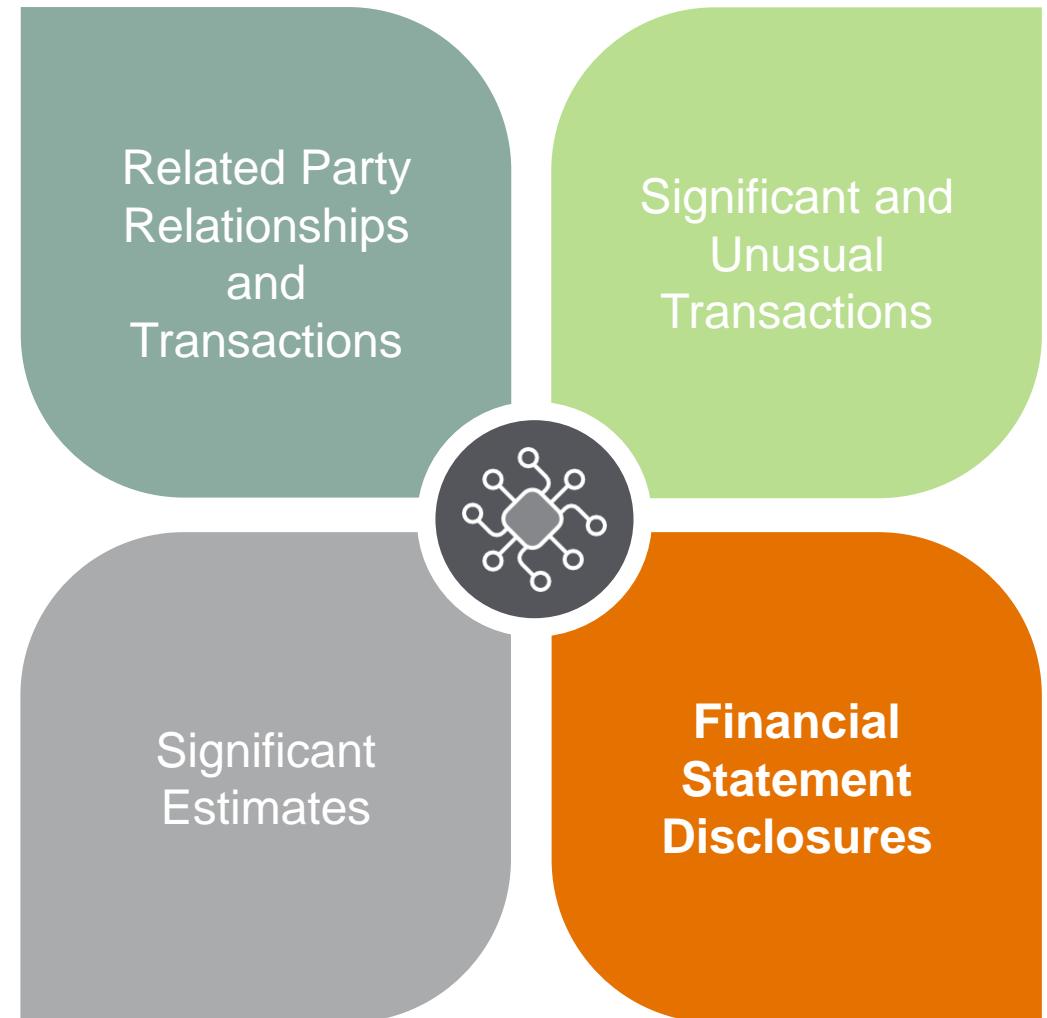
Management's estimate of the identified significant estimates are based on the analysis of actuarial valuations, historical trends, and personnel information.

We evaluated the key factors and assumptions used to develop these estimates in determining that it is reasonable in relation to the financial statements taken as a whole.



Qualitative Aspects of Accounting Practices

The financial statement disclosures are neutral, consistent, and clear.



Independence Considerations

Nonattest Services

- ▶ Our firm's advisory services assisted in the preparation of the City's annual comprehensive financial report, consulting services encompassing implementation of GASBs and assistance in filing for the energy tax credit.
- ▶ Assist in the preparation of the Data Collection Form.
- ▶ For all nonattest services we perform, you are responsible for designating a competent employee to oversee the services, make any management decisions, perform any management functions related to the services, evaluate the adequacy of the services, and accept overall responsibility for the results of the services.



Independence Conclusion

- ▶ We are not aware of any other circumstances or relationships that create threats to auditor independence.
- ▶ We are independent of the City and have met our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit.



Other Required Communications

Difficulties Encountered

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Disagreements with Management

Includes disagreements on a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Auditor Consultations

We noted no matters that are difficult or contentious for which the auditor consulted outside the engagement team.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated December 22, 2025.



Other Required Communications

Management Consultations

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a “second opinion” on certain situations. To our knowledge, there were no such consultations with other accountants.

Other Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards with management each year. These discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Fraud and Illegal Acts

As of the date of this presentation, no fraud, illegal acts, or violations of laws and regulations noted.

Going Concern

No events or conditions noted that indicate substantial doubt about the City’s ability to continue as a going concern.



Other Matters

Required Supplementary Information

We applied certain limited procedures to management's discussion and analysis and required supplemental information ("RSI"), as listed in the table of contents, which supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.



Supplementary Information

We were engaged to report on the accompanying combining and individual fund financial statements and schedules, and Schedule of General Obligation Bonds, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.



Other Information

Management is responsible for the other information included in the annual report. The other information comprises the introduction and statistical sections but does not include the basic financial statements and our auditor's report thereon. Our opinion on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.



Upcoming Financial Reporting Changes

These standards will be effective for the City in the upcoming years and may have a significant impact on the City's financial reporting.

We would be happy to discuss with management the potential impacts on the City's financial statements and how we may be able to assist in the implementation efforts.

- ▶ GASB 103 – Financial Reporting Model Improvements
- ▶ GASB 104 – Disclosure of Certain Capital Assets



Local Government Commission Performance Indicators

- ▶ Audit Report –
 - ✓ Budgeted tax levy for the General Fund did not have more than 3% uncollected
 - ✓ Effective pre-audit process to avoid pervasive budget violations
 - ✓ No late debt service payments or debt covenant compliance issues



Questions

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