

EXHIBIT B

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Business Location	
Location to City	Points
Within Winston Salem	5
Within North Carolina	3
Outside of North Carolina	0

Unit Price	
Response	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1

Qualifications and Experience	
Understanding	Points
Superior	5
Above Average	4
Average	3
Below Average	2
Poor	1

Reynolda Electric Co., Inc.			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Unit Prices	40.00	4.67	186.80
Qualifications and Experience	20.00	5.00	100.00
Final Score	Max 500		346.80