

**RESOLUTION AWARDING PURCHASE ORDERS FOR AUTOMATED LEAF
COLLECTION TRUCKS AND REAR-LOADING REFUSE TRUCKS**

WHEREAS, the Sanitation Department budgeted to purchase three automated leaf collection units and two rear-loading refuse trucks as replacements for equipment that exceeds fleet replacement criteria; and

WHEREAS, Carolina Environmental Systems was awarded competitive bid contract #26-10-0422 on May 19, 2025, by the North Carolina Sheriff's Association (Raleigh, NC), a cooperative purchasing group that solicits competitive bids on a national scale and awards contracts for refuse collection vehicles with related equipment, accessories, and services; and

WHEREAS, Carolina Environmental Systems, Inc. has offered a quotation for three automated leaf collection units per North Carolina Sheriff's Association contract #26-10-0422, at a cost of \$291,296 each, with standard options selected by the City, for a total cost for three of \$873,888; and

WHEREAS, The Heil Company was awarded competitive bid contract #110223-THC on January 11, 2024, by Sourcewell (Staples, MN), a cooperative purchasing group that solicits competitive bids on a national scale and awards contracts for refuse collection vehicles with related equipment, accessories, and services; and

WHEREAS, Carolina Environmental Systems, Inc., the sole authorized Heil distributor for North Carolina, offered a quotation for two side-loading refuse trucks per Sourcewell contract #110223-THC, at a cost of \$304,958 each, with standard options selected by the City, for a total cost for two of \$609,916; and

WHEREAS, staff recommends that purchase orders be awarded to Carolina Environmental Systems, Inc. for three automated leaf loaders and two rear-loading refuse trucks.

This recommendation is in accordance with N.C.G.S. 143-129(e)(3), an exception to formal bidding which authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies”.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem, upon approval of the Finance Committee, that purchase orders are hereby awarded to Carolina Environmental Systems, Inc., per North Carolina Sheriff’s Association contract #26-10-0422 for three automated leaf collection trucks at a cost of \$291,296 per vehicle and a total cost of \$873,888, and per Sourcewell contract #110223-THC for two rear-loading refuse trucks at a cost of \$304,958 each, for a total cost of \$609,916. The total cost for all five trucks is \$1,483,804.

BE IT FURTHER RESOLVED that award of this purchase order constitutes a preliminary determination as to the qualifications of the bidder. The North Carolina Sheriff’s Association and Sourcewell bid specifications, the company’s offer, and the City's purchase order will constitute the contract. The City is not legally bound until the purchase order is duly executed by the City.

BE IT FURTHER RESOLVED that these purchases are included in the FY 2025-26 capital budget and will be cash purchases.