

EXHIBIT B

Experience	
Satisfies experienced based requirements	Points
Provide 100% of required skills	5
Provide 80 - 99% of required skills	4
Provide 60 - 79% of required skills	3
Provide 50 - 59% of required skills	2
Provide up to 49% of required skills	1
Unable to delive as outlined	0

Ability to Deliver Scope of Work	
Satisfies requirements of RFP	Points
Delivers 100% of SOW as outlined	5
Delivers 80% - 99% of SOW as outlined	4
Delivers 60% - 79% of SOW as outlined	3
Delivers 50% - 59% of SOW as outlined	2
Delivers up to 49% of SOW as outlined	1
Unable to deliver plan requirements	0

Cost for Services	
Response	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1
6th (or more) least cost	0

Distance From Winston-Salem	
Miles	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

MWBE Scoring	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Reisenweaver Communications, Inc., dba Call 24 Security			
	Weight	Grade	Total Score
Experience	20.00	5.00	100.00
Ability to Deliver Scope of Work	20.00	5.00	100.00
Cost for Services	20.00	5.00	100.00
Distance from City of Winston-Salem	20.00	5.00	100.00
MWBE Commitment	20.00	5.00	100.00
Final Score		Max 500	500.00

A3 Communications, Inc.			
	Weight	Grade	Total Score
Experience	20.00	5.00	100.00
Ability to Deliver Scope of Work	20.00	4.50	90.00
Cost for Services	20.00	4.00	80.00
Distance from City of Winston-Salem	20.00	3.00	60.00
MWBE Commitment	20.00	0.00	0.00
Final Score		Max 500	330.00

Business	Avg Score	Rank
Reisenweaver Communications, Inc., dba Call 24 Security	500.00	1.00
A3 Communications, Inc.	330.00	2.00