

Sole Source Vendors FY2026-27

Vendor	City/State	Department	Product/Services	Amount
Wilson Bohannon	Marion, OH	Central Warehouse	Corbin and Meter Locks - Custom Locks for Utility Meters	\$ 30,000.00
Cubic ITS	San Diego, CA	DOT	Synchro / SimTraffic Training - Platform for Traffic Signal Analysis and Microsimulation	\$ 3,000.00
IceQube	Greensburg, PA	DOT	A/C Units for HUB Cabinets Parts and Service	\$ 3,000.00
Miovision	Kitchener, CAN	DOT	Pedestrian and turning moving counts equipment	\$ 1,700.00
NC 811, Inc.	Greensboro, NC	DOT	Fees for Underground Utility Safety & Damage Prevention	\$ 3,600.00
Protronix	Charlotte, NC	DOT	VPE and Pro-UVd maintenance/SCP Boxes/Core-Tec Parts	\$ 30,000.00
Alan Tye and Associates	Fairfax, VA	Fire	Stertil-Koni Lifets - Sales, Service, and Parts	\$ 5,000.00
Atlantic Emergency Solution, Inc.	Fayetteville, NC	Fire	Pierce Fire Apparatus - Parts & Service	\$ 30,000.00
First Choice Fire & Safety	Hillsborough, NC	Fire	Sutphen Fire Apparatus - Sales, Service, and Parts	\$ 75,000.00
Knox Company	Phoenix, AZ	Fire	Knox Boxes - Rapid Entry System	\$ 50,057.00
Safe Industries	Oakboro, NC	Fire	KME Fire Apparatus - Sales, Service, & Parts	\$ 15,000.00
Adkins Truck Equipment Co.	Charlotte, NC	Fleet	Adkins Body Parts/Services	\$ 5,000.00
Altec Industries	Mt. Airy, NC	Fleet	Aerial (Bucket) Truck Parts and Service	\$ 30,000.00
Amick Equipment	Lexington, NC	Fleet	New Way Distributor Parts	\$ 20,000.00
Ascendum Machinery	Charlotte, NC	Fleet	Volvo, construction equipment	\$ 30,000.00
ATMAX	Tampa, FL	Fleet	Mower Parts and Services	\$ 7,000.00
Carolina CAT	Greensboro, NC	Fleet	Caterpillar and Weiler Equipment - Dealer, Warranty, Service, Parts, and Repair	\$ 50,000.00
Carolina Industrial Equipment, Inc	Charlotte, NC	Fleet	Cushman, Vantage parts/services	\$ 15,000.00
Freightliner of Arizona d/b/a Velocity Truck Center	Canton, NC	Fleet	Freightline and Battle Motors - Warranty, Dealer, Service, and Parts	\$ 160,000.00
Godwin Manufacturing Co., Inc.	Dunn, NC	Fleet	Godwin Dump Bodies	\$ 20,000.00
Hills Machinery Company	Greensboro, NC	Fleet	Case parts /services	\$ 5,000.00
Infrastructure Solution Group (ISG)	Mooresville, NC	Fleet	PB Loader Pothole Trucks	\$ 3,500.00
James River Equipment Carolina,	Greensboro, NC	Fleet	John Deere parts/services	
Jet-Vac Equipment Co.	Sumpter, SC	Fleet	Jet-Vac Sewer Equipment - Service, Parts, and Warranty	\$ 20,000.00
Joe Johnson Equipment USA	Monroe, NC	Fleet	Street Sweepers - Service, Parts, & Warranty	\$ 8,000.00
LiftOne, LLS	Greensboro, NC	Fleet	LiftOne Material Handling Equipment	\$ 3,000.00
Linder Industrial	Greensboro, NC	Fleet	Bomag	\$ 5,000.00
Murphy Hoffman Co. (MHC Kenworth)	Greensboro, NC	Fleet	Kenworth Parts/Services - New Dump Trucks	\$ 10,000.00
National Equipment Dealers	Lexington, NC	Fleet	Hyundai Construction Equipment - Warranty, Service, and Parts	\$ 10,000.00
Piedmont Forklift	Statesville, NC	Fleet	Forklifts Parts/Services	\$ 4,000.00
Piedmont Truck Center	Greensboro, NC	Fleet	Western Star Trucks - Warranty, Service, and Parts	\$ 15,000.00
TLG Peterbilt	Greensboro, NC	Fleet	Peterbilt Parts/Services	\$ 110,000.00
Transource, Inc.	Kernersville, NC	Fleet	Mack Parts/Services	\$ 165,000.00
Vermeer All Roads	Colfax, NC	Fleet	Vermeer Parts/Services	\$ 7,000.00
Whites International Trucks	High Point, NC	Fleet	International - Parts and Services	\$ 230,000.00
Achievelt Online, LLC.	Atlanta, GA	IT	Performance Management Application for Tracking Initiatives and Priorities	\$ 73,200.00
Acta Solutions, Inc.	Chapel Hill, NC	IT	Acta Mustang Software Used by Planning and Development Staff to Assist in Responding to Citizen	\$ 26,460.00
AgilePoint, Inc.	Mountain View, CA	IT	Organization-Wide Workflow Approval Platform for Business Process Management Systems	\$ 99,813.00
Amilia Technologies, Inc.	Washington, DC	IT	Recreation Management Software Platform - Registrations, Facility Rentals, and Payments	\$ 9,588.00
AskReply, Inc. d/b/a B2Gnow	Phoenix, AZ	IT	Monitoring and Promoting Business and Economic Development Opportunities for the City	\$ 82,064.06
Azteca Systems, LLC	Sandy, UT	IT	CityWorks Asset Management System and Permits, Licensing and Land System	\$ 235,000.00
Benevate, Inc.	Atlanta, GA	IT	Neighborly Software - Manages Community Projects and Initiatives	\$ 55,000.00
CivicPlus, LLC	Manhattan, KS	IT	Foundational Platform for City's Primary WebSite and Departmental WebSites	\$ 37,607.49
CivicPlus, LLC	Manhattan, KS	IT	NextRequest Assist with Public Record Requests and ArchiveSocial for Electronic Records Management of City's Social Media Sites	\$ 23,976.00
ClassApps	Apollo Beach, FL	IT	Annual Performance Appraisals for City Manager and City Attorney	\$ 1,169.00

DocuSign, Inc.	Charlotte, NC	IT	Replaces Traditional Paper-Based Signing Workflows with Digital Process	\$ 14,275.00
ESRI	Charlotte, NC	IT	ArcGIS - Organizational Accounts, Enterprise Geodatabases, Web Maps, Dashboards, Address Locators, and Data Collection Tools	\$ 175,100.00
Fifth Asset, Inc. d/b/a Debtbook	Charlotte, NC	IT	Manages the City's Debt and Lease Obligations	\$ 21,500.00
GeoCivix, LLC	Tucson, AZ	IT	Staff and Citizens to Submit and Track Plan Review Applications, Pay Fees, and Check Project Status	\$ 85,000.00
Governmentjobs.com, Inc.	El Segundo, CA	IT	NeoGov Subscription - HR Recruiting, Applicant Tracking, and On-Boarding	\$ 51,000.00
JCMR Technology, Inc.	Charlotte, NC	IT	Support for WinstonNet Labs at Recreation Centers Throughout the City	\$ 29,000.00
JotForm, Inc.	San Francisco, CA	IT	Creating and Managing Electronic Forms	\$ 15,558.00
Learning Technologies Group, Inc.	London, UK	IT	Learning Management System - Moodle	\$ 36,000.00
Microsoft Corp.	Redmond, WA	IT	24/7 On-Demand Support for Microsoft 365 Office	\$ 125,000.00
Mitchell Humphrey & Co.	St. Louis, MO	IT	FMS - Core Financial Operations, Accounting, Budgetings, and Reporting	\$ 187,225.00
Mitchell Humphrey & Co.	St. Louis, MO	IT	Maintain Source Code for FMS and Customizations Held in Escrow	\$ 1,500.00
Monday.com	New York, NY	IT	Work Management Software to Plan, Track, and Manage Projects, Workflow, Processes, and Tasks	\$ 9,120.00
Motorola Solutions	Chicago, IL	IT	Rave Mobile Safety - Emergency Alert Notification System	\$ 14,982.00
Recordables, Inc.	Venice, FL	IT	Risk Management and Claims Tracking System	\$ 56,000.00
Shahrabani & Associates, LLC.	Forest Hills, NY	IT	rePORTAL Software - Crystal Reports, SQL Scripts, and Automated Reporting	\$ 1,320.00
Submittable Holdings, Inc.	Missoula, MT	IT	City/County Public Art Commission to Manage Calls to Artists for Public Art Projects	\$ 7,950.00
System Innovators/N. Harris Computer Corporation	Ottawa, Canada	IT	iNovah System for Revenue; Collection of Payments and Reporting Operations	\$ 135,033.16
Transit Asset Management, LLC	Virginia Beach, VA	IT	Faster Fleet Management Software for Work Order Management, Maintenance Schedules, Part Inventory, and Reporting	\$ 72,246.61
Unitas Solutions, Inc.	Apex, NC	IT	eIMT System; Manages Emergency Day-to-Day and Critical Events	\$ 6,600.00
Air Cleaning Specialist, Inc.	Raleigh, NC	PFM	Plymovent Exhaust System Repairs/Maintenance - Standardized for All Fire Stations	\$ 90,987.97
Brady Trane, Inc.	Greensboro, NC	PFM	Trane HVAC Chiller Systems - Parts and Service	\$ 32,640.00
Schneider Electric Buildings Americas, Inc.	Morrisville, NC	PFM	Badge Readers, Automation, and Access System Services	
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Sewah Studios	Marietta, OH	Planning	Historic Markers	\$ 3,145.00
Barrs Recreation, LLC	Pittsboro, NC	Recreation	Burke Playground Equipment - Parts and Service	\$ 5,000.00
Carolina Parks and Play, LLC	Cary, NC	Recreation	Landscape Structures Playground Equipment - Parts and Service	\$ 5,000.00
Churchich Recreation and Design	Darlington, NC	Recreation	Miracle Playground Equipment - Parts and Service	\$ 5,000.00
Cunningham Recreation	Charlotte, NC	Recreation	Gametime Playground Equipment - Parts and Service	\$ 5,000.00
Stageline	Albuquerque, NM	Recreation	Stageline Mobile Stages - Warranty, Parts, and Service	\$ 5,000.00
Vortex Aquatic Structures International Inc.	Plattsburgh, NY	Recreation	Cortex Splash Pad - Equipment and Service	\$ 15,000.00
Routeware	Austin, TX	Solid Waste	Re-Route and Rebalance Collection Routes	\$ 80,100.00
ClearWater, Inc.	Hickory, NC	Stormwater	ISCO Smapling Tubling and Suction Line	\$ 16,688.10
Infrastructure Solution Group (ISG)	Mooresville, NC	Stormwater	PB Loader Pothole Trucks	\$ 6,050.00
Tanner Boyles	Kernersville, NC	Stormwater	Dump Site Services	\$ 30,000.00
YSI, inc.	Yellow Springs, OH	Stormwater	Specialized Water Quality Monitoring Components	\$ 4,658.97

\$3,196,494.36