



## City of Winston-Salem City Council Council Agenda Item Summary

<b>Title</b>	<b>Resolution Awarding Construction Contract for Fairlawn Drive Sidewalk Project</b>
City Council Committee	Finance Committee
Staff Lead (Presenter)	Mike Stover, City Engineer
Department Head	Darren Redfield, Purchasing Manager
City Manager/ACM	Aaron King, ACM

### Agenda Item Summary

Recommended Council Action	Resolution Approval
Suggested Motion Options	I move for approval of this resolution awarding a construction contract for Fairlawn Drive Sidewalk Project
Strategic Focus Area	Livable Community
Strategic Plan Objective	LC2: Maintaining the Appearance of Neighborhoods
Anticipated Fiscal Impact	Fiscal Impact Anticipated: See Analysis in Summary

### Summary of Information

This contract is for the addition of pedestrian infrastructure along Fairlawn Drive. The scope of work includes grading and installation of new sidewalk, grading, drainage, paving, and curb & gutter. This project uses federal funds with oversight by NCDOT.

City/County Purchasing advertised a formal construction bid for the Fairlawn Drive Sidewalk project and bids were received on November 6, 2025, with a summary as follows:

	<u>City/State</u>	<u>Total Bid</u>
Atlantic Contracting Company, Inc.	Greensboro, NC	\$1,237,733.00
Country Boy Landscaping, Inc.	Harmony, NC	\$1,293,629.69
Armen Construction, LLC	Charlotte, NC	\$1,649,290.00

Compliance with NCDOT's DBE program was suspended on October 3, 2025, for federally funded projects, so the project was bid without subcontracting goals.

Therefore, it is recommended that the contract be awarded to Atlantic Contracting Company, Inc., the lowest responsive, responsible bidder meeting specifications, in the estimated amount of \$1,237,733.00. The engineer's cost estimate from 2016-17 was

\$714,735.00. Award of this contract is subject to NCDOT approval following approval by the City.

M/WBE comment: This project was advertised on the City and State websites and with several electronic plan rooms. Bid invitations were sent directly to 91 contractors and subcontractors, including 13 minority-owned and 10 woman-owned businesses. Notifications were sent to all local M/WBE and regional HUB businesses on a bi-weekly basis. See Exhibit A for a complete list of businesses notified of the bidding opportunity and workplace demographics of the contractor.

### **Analysis of Fiscal Impact**

The cost of the construction contract is \$1,237,733. Currently, there is \$898,875.29 available in the project budget, leaving a deficit of \$338,857.71 needed to fully fund the construction contract. The attached PBO authorizes the transfer of these funds necessary to fully fund the construction contract.

City funds have been previously appropriated in the approved capital projects budget.

### **Attachments**

- Resolution
- Exhibit A – Bid List and Workforce Demographics

Committee Action	
For:	Against:
Remarks:	