

City Council – Action Request Form

Date: August 12, 2025

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Darryl Sawyer, Assistant Fire Chief
Darren Redfield, Purchasing Manager

Council Action Requested:

Resolution Awarding Purchase Orders for Pumper Trucks and a Walk-In Rescue Vehicle

Strategic Focus Area: Good Government

Strategic Plan Objective: GG1: Delivering efficient and effective core services

Summary of Information:

The Fire Department budgeted to replace two pumper fire engines and one walk-in rescue vehicle that have exceeded the minimum replacement criteria. See Exhibit A for complete replacement details.

On December 12, 2023, the Houston-Galveston Area Council (H-GAC), a cooperative purchasing group, awarded competitive bid contract #FS12-23 per bid specifications to Atlantic Emergency Solutions, Inc. of Manassas, VA, who has offered a quotation for two Pierce Enforcer pumper trucks in the amount of \$1,166,268.00 per vehicle, plus a one-time order processing charges of \$2,000 per vehicle, for a total cost of \$2,336,536.00.

On February 8, 2022, Sourcewell, a cooperative purchasing group, located in Staples, MN, awarded competitive bid contract #113021-SUT per bid specifications to The Sutphen Corporation of Amlin, OH. First Choice Fire and Safety of Chapel Hill, NC, an authorized Sutphen dealer, has offered a quotation for a Sutphen cab and chassis with SVI walk-in rescue body in the amount of \$1,893,453.30.

N.C.G.S. 143-129(e)(3) authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

Committee Action:

Committee P/W 8/12/2025

Action

Approval

For Unanimous

Against

Remarks:

It is recommended that a purchase order be awarded to Atlantic Emergency Solutions, Inc. for two Pierce Enforcer pumper trucks, per contract specifications, for a total cost of \$2,336,536.00.

It is recommended that a purchase order be awarded to First Choice Fire and Safety for a Sutphen cab and chassis with SVI walk-in rescue body, per bid specifications, in the amount of \$1,893,453.30.

The FY 2025-26 capital equipment budget includes sufficient funds for these purchases, which will be financed as cash purchases. The total cost for the three trucks is \$4,229,989.30.

M/WBE comment: Exhibit A includes workforce demographics for both suppliers.

See Exhibit B for examples of the equipment being requested.