Resolution #21-0668
2022 Resolution Book, Page 8

RESOLUTION APPROVING A CONTRACT WITH FUSUS, LLC FOR SECURITY CAMERA MANAGEMENT SYSTEM

WHEREAS, expanding on the City's use of public safety security cameras is an Information Systems FY21-22 Key Work Item, with new locations to include The Benton, The Gallery, Fire Station 13, and 14 Recreation Centers; and

WHEREAS, staff currently manage over 360 security cameras installed in City Hall, the Bryce Stuart Building, Lowery Street, Winston Square Park, Corpening Plaza, Winston Lake Golf Course, WSPD District Station #2, five landfills, The Benton, Carolina Classic Fairgrounds, and several other facilities; and

WHEREAS, one goal of staff is to leverage cloud-based software and technology to extract and streamline the existing and new camera feeds from across the city, integrating this core video into one location within the City's real-time crime center; and

WHEREAS, Information Systems staff collaborated with WSPD on this integration, and is requesting the approval of a contract with Fusus, LLC (Fusus) for their FususONE security camera management system; and

WHEREAS, Fusus, with their open architecture that facilitates the integration of camera video from various manufacturers, is the market leader in camera management systems; and

WHEREAS, the Fusus solution, which utilizes Amazon Cloud Services, offers a very strong security design; and

WHEREAS, Fusus has provided a proposal for the use of their FususONE camera management system by staff for video integration with the real-time crime center, with the price being $49,900 per year, for three years, for a total three-year cost of $149,700; and

WHEREAS, funding for the first year of the contract is available in the approved FY21-22 Information Systems operating budget; and

WHEREAS, staff recommends that the City enter into a one-year contract with Fusus, LLC for the FususONE security camera management system at a cost of $49,900; and

WHEREAS, further authorization is requested to enter into two consecutive one-year renewals of the contract with Fusus, LLC, subject to approved funding through the annual budget process.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into a contract with Fusus, LLC for the FususONE security camera management system at a cost of $49,900, with the option to enter into two consecutive one-year renewals of the contract provided approved funding is available.

BE IT FURTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.