

City Council – Action Request Form

Date: September 9, 2025

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Darren Redfield, Purchasing Manager
Keith Huff, Field Operations Director

Council Action Requested:

Adoption of Resolution Awarding Contract for Purchase and Installation of Guardrail Under the “Piggyback” Bid Procedure Waiver of N.C.G.S.143-129(g).

Strategic Focus Area: Good Government

Strategic Plan Objective: GG4: Maintaining and updating infrastructure and facilities

Summary of Information:

The Traffic Field Operations Division has the need for a contractor to provide and install metal guardrail along the city’s main streets and thoroughfares.

After receiving formal bids, the North Carolina Department of Transportation (NCDOT) awarded a three-year term contract on June 17, 2025, to Nickelston Industries, Inc., for the purchase and installation of guardrail throughout Forsyth County. Nickelston Industries, Inc. has offered the same materials and services to the City of Winston-Salem at the same prices as the NCDOT contract. N.C.G.S. 143-129(g) authorizes the waiver of bidding for previously bid contracts where the vendor may offer “the same or better price, terms, and conditions as those provided under the contract with another unit or [state] agency” in North Carolina within the previous 12 months.

N.C.G.S. 143-129(g) requires a public notice of this proposed bid procedure waiver at least 10 days prior to award. Said public notice was posted August 15, 2025 on the City’s website.

Therefore, it is recommended that a contract be awarded to Nickelston Industries, Inc., in the amount of \$80,000 for the purchase and installation of metal guardrail. Terms of the contract between NCDOT and Nickelston Industries specify that initial term of the contract shall be for one year ending June 30, 2026, and may be renewed for two additional 12-month terms thereafter, through June 30, 2028.

The FY 2025-26 streets and sidewalk maintenance budget includes sufficient funding for this contract.

Committee Action:

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| Committee | FC 09/09/2025 | Action | Approval |
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| For | Unanimous | Against | |
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Remarks: