

Resolution #24-0496  
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**RESOLUTION AWARDING PURCHASE ORDER FOR FOUR FIRE TRUCKS**

**WHEREAS**, the Fire Department budgeted to replace three pumper fire engines and one aerial ladder fire engine that have exceeded the minimum replacement criteria; and

**WHEREAS**, on December 12, 2023, the Houston-Galveston Area Council (H-GAC), a cooperative purchasing group, awarded competitive bid contract #FS12-23 per bid specifications to Atlantic Emergency Solutions, Inc. (Manassas, VA); and

**WHEREAS**, Atlantic Emergency Solutions, Inc. has offered quotations for three Pierce Enforcer pumper trucks, meeting contract specifications, in the amount of \$1,122,783 each, plus a single order processing charge of \$2,000, for a total cost of \$3,370,350; and

**WHEREAS**, Atlantic Emergency Solutions, Inc. has also offered a quotation for one Pierce Enforcer 105 aerial ladder truck, meeting contract specifications, in the amount of \$1,884,670, plus a single order processing charge of \$2,000, for a total cost of \$1,886,670, with the total for all four trucks being \$5,257,020; and

**WHEREAS**, the department recommends that a purchase order be awarded to Atlantic Emergency Solutions, Inc. for four fire trucks. This recommendation is in accordance with N.C.G.S. 143-129(e)(3), an exception to formal bidding which authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies”.

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem, upon approval by the Finance Committee, that a purchase order is hereby

**Winston-Salem City Council**  
**APPROVED**  
**October 21, 2024**

awarded to Atlantic Emergency Solutions, Inc. for three Pierce Enforcer pumper trucks and one Pierce Enforcer aerial ladder truck in the total amount of \$5,257,020.

**BE IT FURTHER RESOLVED** that award of this purchase order constitutes a preliminary determination as to the qualifications of the bidder. The contract specifications of #FS12-23, the vendor's quotes, and the City's purchase order will constitute the contract. The City is not legally bound until the purchase order is duly executed by the City.

**BE IT FURTHER RESOLVED** that this purchase is included as part of the FY 2024-25 capital equipment budget and will be financed through the City's internal leasing program.